June 2024

Cegedim Group



© Cegedim - SA au capital de 13 336 506,43 € - RCS Nanterre B 350 422 622 - 137 rue d'Aguesseau 92100 Boulogne-Billancourt Document non contractuel - Tous droits réservés - Juin 2024 In all of its business activities, Cegedim

- Innovates, designs, and develops its own products (SaaS software and databases, etc.)
- Markets and installs them
- And provides all necessary services (hosting, BPO, etc.)





An innovative technology and services Group founded in 1969

datacenters in France comprise its sovereign cloud

Listed on Euronext Paris - CGM



Shareholding as of 03/31/2024

Software & Services €326.6m | 53% FY 2023 Revenue

Licenses, SaaS, internet services, maintenance, integration, hosting for healthcare professionals in France, the UK, Romania, Spain, Belgium and Italy; for health insurance companies in France and the UK; and for HR departments in France.

BPO €71.5m | 11.6% FY 2023 Revenue

Business process outsourcing for health insurance companies and HR departments in France, with nearshore centers in Romania and offshore centers in Morocco.



Flow €95.9m | 15.6% FY 2023 Revenue

Digitalization of processes and invoices in healthcare and other sectors in France, the UK and Germany. Third-party payments management.

Data & Marketing €114.9m | 18.6% FY 2023 Revenue

European Health databases and studies used by health authorities, governments, healthcare professionals, and pharma companies in France, the UK, Romania, Spain, Italy, and Germany.

Digital and print marketing at pharmacies in France. Digital marketing for French doctors.

Cloud & Support €7.1m | 1.2% FY 2023 Revenue

Our businesses - FY REVENUE as of 12/31/2023



Cegedim At the Heart of the Healthcare Ecosystem

June 2024

Businesses Map



Solutions for Healthcare Professionals

COMPUTERIZATION OF HEALTHCARE PROFESSIONALS.

Connected healthcare ecosystem including healthcare software that lets healthcare professionals, and allied health profesionnals communicate amongst themselves and with patients.

Cegedim Santé # France

Interoperable solutions that allow healthcare professionals and allied health professionals to manage their practices and daily operations, and coordinate the course of care.

Cegedim Santé meets all of their needs with local and cloud-based solutions: patient records management, prescription assistance, invoicing, and (thanks to our Maiia platform) online appointment scheduling, calendars, teleconsultation/telehealth, and coordination via secure instant messaging.

Offers are tailored to all sorts of practices: private medical and allied health practices, multidisciplinary health centers, clinics, hospitals, pharmacies, and communities of regional healthcare professionals, and for professionals operating independently or in salaried positions.

Smart Rx # France

Software and services for pharmacies in France.



Resip / Claude Bernard # France

An innovative platform of services for healthcare professionals, backed by the industry-standard medication database.

Cegedim Healthcare Solutions # UK

Software and services for pharmacies, pharmacy chains, physicians, and primary care centers in the UK.

Cegedim Rx # Romania

Software and services for pharmacies, pharmacy chains, and medical practices in Romania.

HDMP # Belgium

Software and services for primary care physicians and healthcare clinics in Belgium.

Stacks # Spain and Chile

Software and services for hospitals, clinics, and primary care centers in Spain and Chile.

Millennium # Italy

Software and services for doctors in Italy.

Cegedim Business Services

DIGITAL TRANSFORMATION SOLUTIONS FOR FINANCE, PROCUREMENT, SALES AND HR FUNCTIONS.

e-Invoicing and Procurement, Healthcare Flows and Human Resources.

e-Invoicing & Procurement #Europe

- SY business: A unique, modular solution to automate and maximize invoicing and procurement processes.
- eTrust: A comprehensive solution to secure sensitive digital processes (e-signature, signature check, digital identity and digital safe).
- International: SY business Germany (ex-Ximantix) and SY business UK (ex- NetEDI).

Healthcare Flows #Europe

- Hospitalis: A solution for healthcare institutions, to digitalize their sales and logistics processes and secure their supply chain.
- SY pharma: A solution for health providers including laboratories, to digitalize pharmacy invoices and boost their sell-in and sell-out process.
- **TPO:** A dedicated solution for healthcare professionals and organisation, to optimize the administrative management of their interactions and compliance.



Human Resources #France and Morocco

- Teams RH: A global integrated and modular solution for safely managing payroll and HR processes.
- Laponi: A digital platform to free staff from the burden of legal and administration tasks that come with absenteeism.
- Cosytec: A dedicated solution to planning human and material resources, and optimising processes.

Cegedim Assurances



SOLUTIONS AND SERVICES FOR HEALTH INSURANCE AND PROVIDENT ACTORS: MUTUALS, PROVIDENT INSTITUTIONS, AND INTERMEDIARIES.

Software, business process outsourcing (third-party payments, outsourced management, flows) and other services.

Cegedim Activ # France

Software and services for the personal insurance sector (supplemental health insurance, personal protection) in France.

Cetip # France

Third-party payment (SP santé and iSanté) and outsourced management in health insurance (iGestion).

Cegedim Insurance Solutions (ex-Activus) *#* **International** UK health and personal protection insurance software publisher focusing on expatriate markets (Europe, USA, Asia-Pacific, Africa).





DIGITAL COMMUNICATIONS.

Communications solutions targeting healthcare professionals, as well as for pharmaceutical and cosmetics companies.

Cegedim-MEDIA # France

Phygital communications in pharmacies and health & wellness shops. Created from the merger of C-MEDIA and Futuramedia, C-MEDIA offers 360° solutions: point of sale media, merchandising, and Digital Out Of Home advertising.

MedExact # France

Digital materials targeting HCPs.

Cegedim Health Data



DATA, ANALYTICS, AND CONSULTING FOR THE HEALTHCARE MARKET.

Anonymised real-world databases transmitted by a network of voluntary physicians (THIN®) and sales data from pharmacies. Analytical and decision-making tools. Surveys and consulting packages.

Cegedim Health Data # Europe

This entity manages the Global data activities and provides anonymised real-world data thanks to its European medical databases network of anonymised Electronic Health Records. It covers over 72 million electronic health records across several European countries (the UK, France, Germany, Italy, Spain, Belgium and Romania).

GERS Data # France

Business Unit dedicated to marketing THIN[®] real-world databases gathered from doctors' software, as well as pharmacy sales data in France.

Cegedim Customer Information # Romania

Business Unit dedicated to marketing THIN[®] real-world databases gathered from doctors' software, as well as pharmacy sales data in Romania.

Other services



HOSTING FOR CRITICAL APPLICATIONS AND HEALTH DATA. IT SERVICES. MEDICAL SAMPLE MANAGEMENT.

Cegedim.cloud # France

Sovereign cloud hosting and IT management services, with different levels of performance, security, and availability suited to operating mission-critical applications and processing sensitive data.

Cegedim.cloud has multiple certifications:

HDS-health data hosting, ISO 27001, ISO 20000, ISO 50001, ISAE 3402 and, ISO 27017 and ISO 27018 best practices. SecNumCloud certification in progress.

Cegedim Outsourcing # France and Morocco

IT digital workspace and cybersecurity services, outsourced IT, managed services, and IT assistance.

Pharmastock # France

Inventory management and distribution of medical samples and promotional materials.