

1H 2024 Revenue

July 25, 2024

2024



Disclaimer

This presentation contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on expectations and assumptions that we believe to be reasonable when made, but that may not prove to be accurate. By their nature, forward-looking statements involve risk and uncertainty. Consequently, the company cannot guarantee their accuracy and their completeness, and actual results may differ materially from those the company anticipated due to a number of uncertainties, many of which the company is not aware of.

For additional information concerning important factors that may cause the company's actual results to differ materially from expectations and underlying assumptions, please refer to the reports filed by the company with the Autorité des Marchés Financiers.

Any forward-looking statement speaks only as of the date on which it is made, and we assume no obligation to update or revise any forward-looking statement, whether as a result of new information, future events, or otherwise, except as required by law.

Cette présentation contient des "déclarations prospectives" au sens de la loi « Private Securities Litigation Reform Act » de 1995. Les déclarations prospectives sont fondées sur des attentes et des hypothèses que nous estimons raisonnables au moment où elles sont formulées, mais qui peuvent s'avérer inexactes. De par leur nature, les déclarations prospectives impliquent des risques et des incertitudes. Par conséquent, l'entreprise ne peut garantir leur exactitude et leur exhaustivité, et les résultats réels peuvent différer matériellement de ceux anticipés par l'entreprise en raison d'un certain nombre d'incertitudes, dont la plupart ne sont pas connues de l'entreprise.

Pour plus d'informations sur les facteurs importants susceptibles d'entraîner une différence significative entre les résultats réels de la société et les attentes et hypothèses sous-jacentes, veuillez-vous référer aux rapports déposés par la société auprès de l'Autorité des Marchés Financiers.

Toute déclaration prospective n'est valable qu'à la date à laquelle elle est faite, et nous n'assumons aucune obligation de mettre à jour ou de réviser une déclaration prospective, que ce soit à la suite de nouvelles informations, d'événements futurs ou pour toute autre raison, sauf si la loi l'exige.



The 1H 2024 Big picture

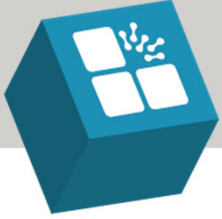
Revenue
1H 2024
€319.0m

+6.0%
reported

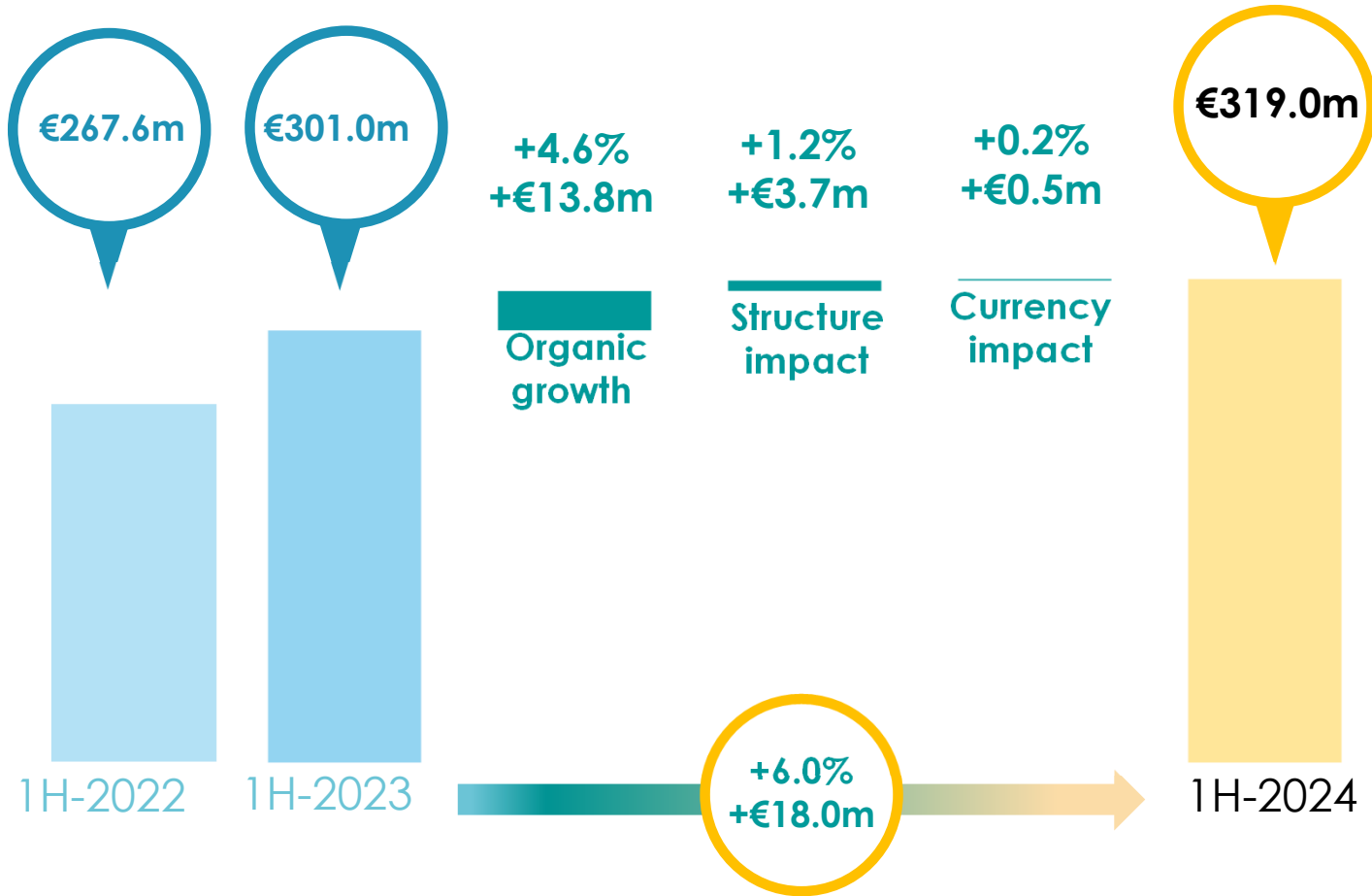
+4.6%
LFL

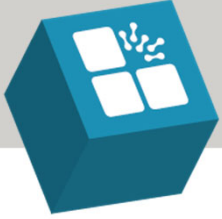
Revenue

- 0 Main contributors: digitization solutions, marketing and cloud operations
- 0 Integration of Visiodent

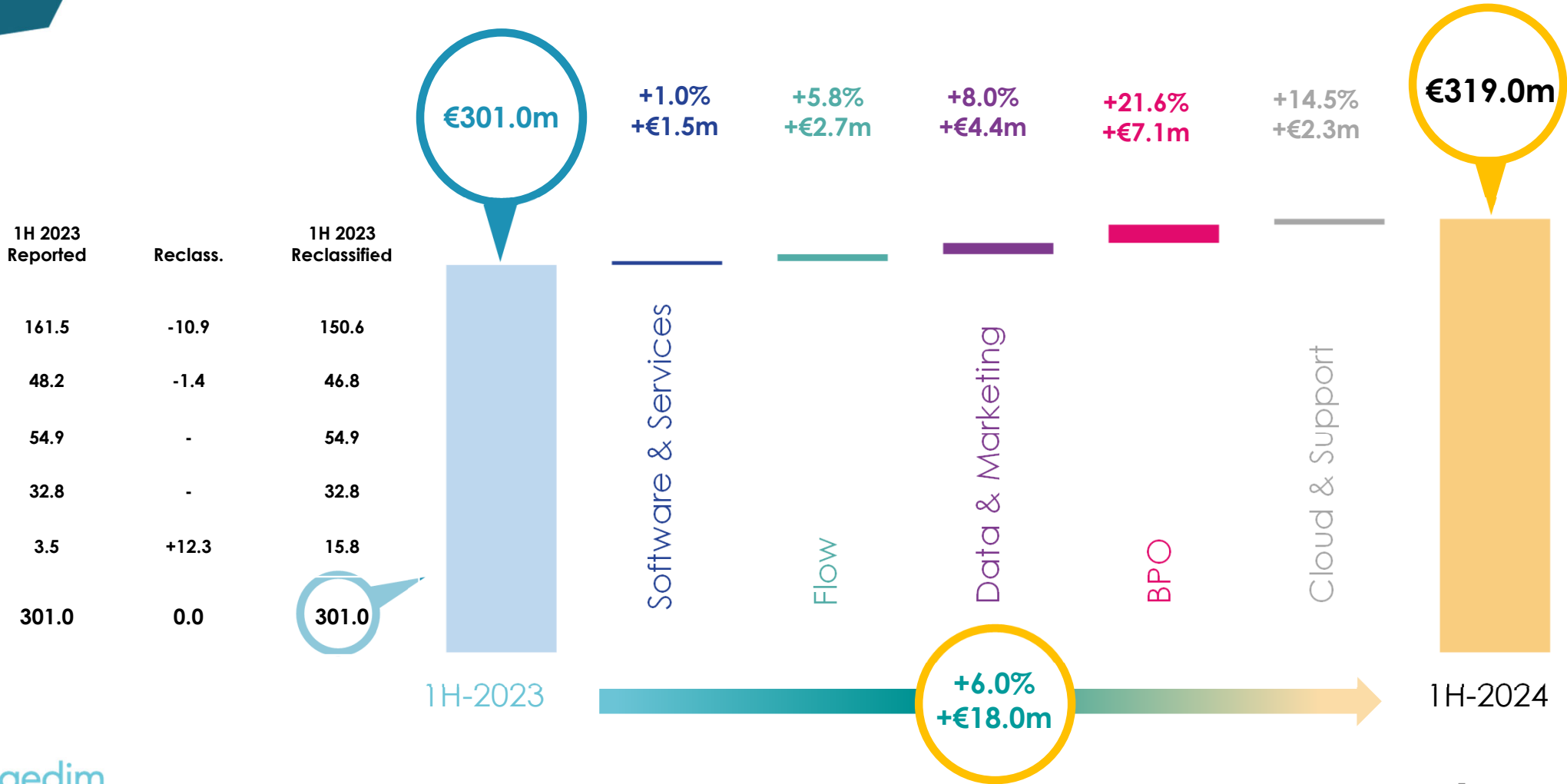


1H 2024 Revenue up 6.0% reported and 4.6% L.f.I





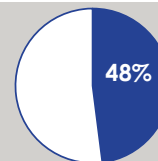
1H 2024 Revenue growth by division



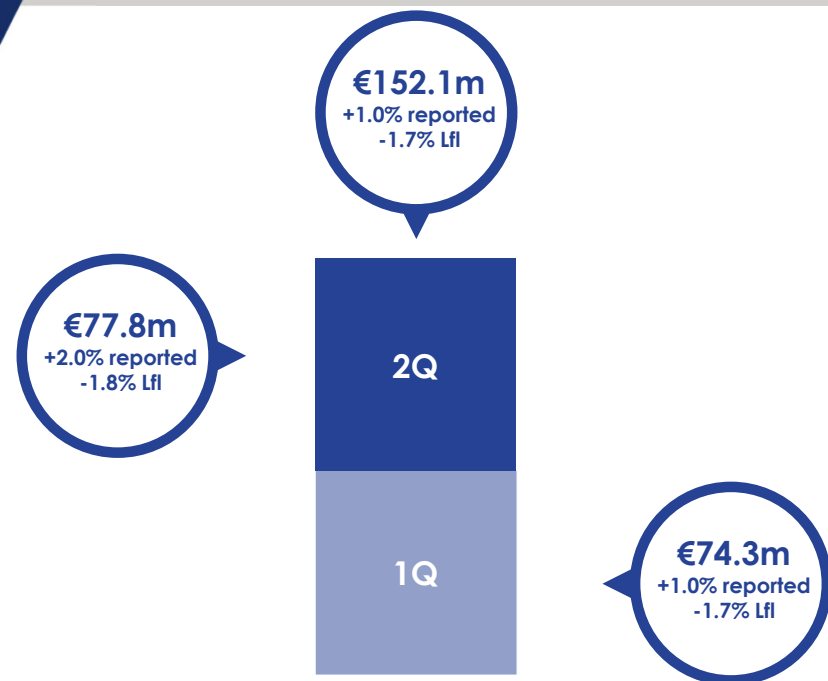


Software & Services

Share of 1H 2024 group revenue



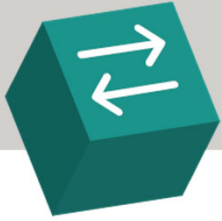
€152.1m
Revenue



In million €	Revenue		Change 2024 / 2023		
	1H 2023	1H 2024	€ m	% Reported	% L.f.l.
Total Software & services	150.6	152.1	+1.5	+1.0 %	-1.7%
Cegedim Santé	39.8	38.9	-0.9	-2.4%	-11.5%
Insurance, HR, Pharmacies, and other services	84.5	86.7	+2.2	+2.7%	+2.7%
International businesses	26.3	26.5	+0.2	+0.6%	-1.1%

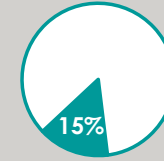
Comments

- ũ Cegedim Santé revenue down 11.5% Lfl mainly due to « Ségur de la Santé ». Catch up on-track for H2. Positive scope effect due to the integration of Visiodent's revenues since March 1st.
- ũ Other French activities grew by 2.7% thanks to HR activities and Insurance.
- ũ International businesses stable revenue due to strategic focus on doctors in Scotland. Spain well oriented.

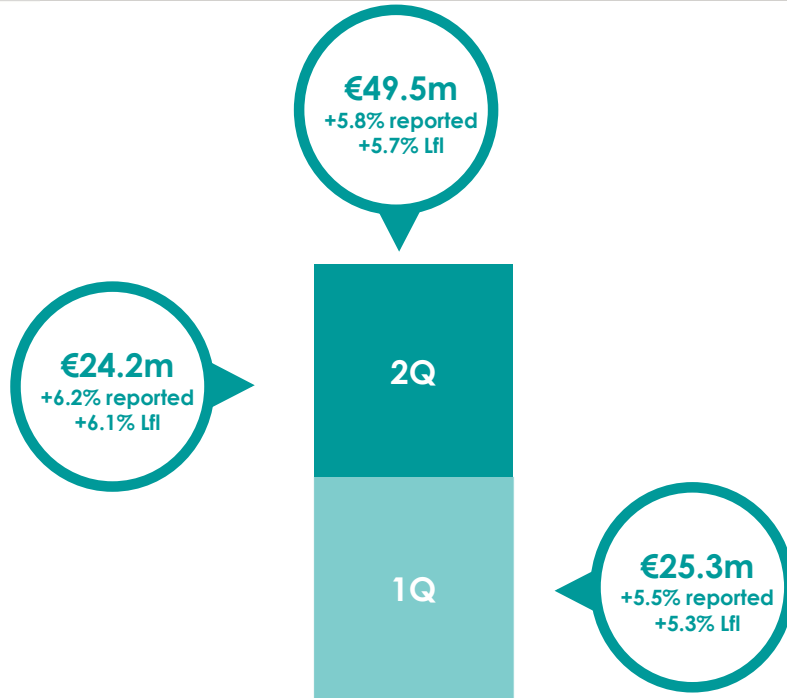


Flow

Share of 1H 2024 group revenue



€49.5m
Revenue



In million €	Revenue		Change 2024 / 2023		
	1H 2023	1H 2024	€ m	% Reported	% L.f.I.
Total Flow	46.8	49.5	+2.7	+5.8%	+5.7%
e-business	27.8	30.0	+2.2	+7.6%	+7.4%
Third-party payment	19.0	19.5	+0.5	+3.1%	+3.1%

Comments

- ⌕ E-business flows grew by 7.6%. Both Invoices digitalization and Health flows practices contributed to the growth.
- ⌕ Third-party payer systems in France experienced growth thanks to volumes and detection of fraud solution.



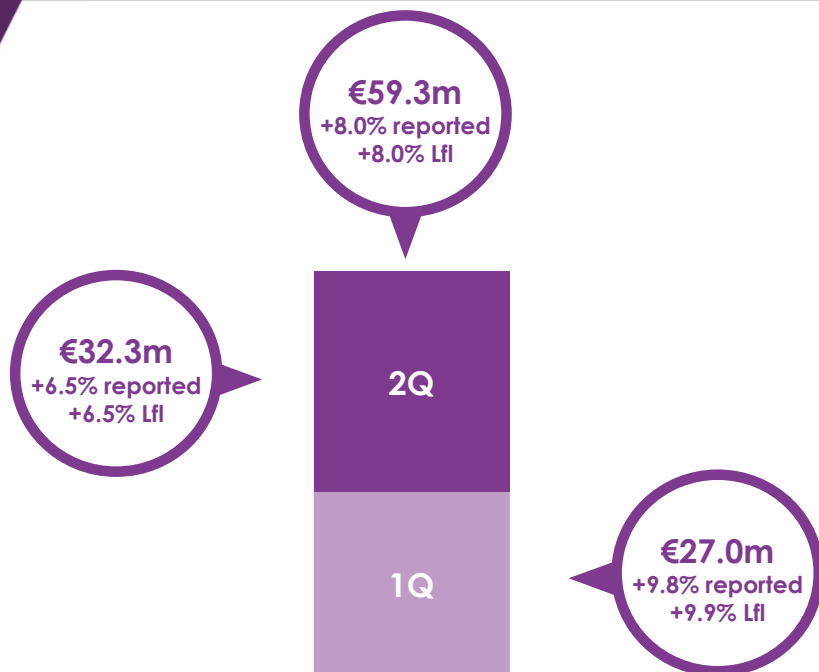
Data & Marketing

Share of 1H 2024 group revenue



€59.3m
Revenue

+8.0%
+€4.4m



In million €	Revenue		Change 2024 / 2023		
	1H 2023	1H 2024	€ m	% Reported	% L.f.I.
Total Data & Marketing	54.9	59.3	+4.4	+8.0%	+8.0%
Data	28.9	28.1	-0.8	-2.8%	-2.8%
Marketing	26.1	31.3	+5.2	+20.0%	+20.0%

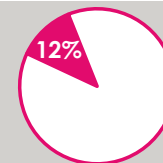
Comments

- Revenue slightly down in Data with French sales more dynamic than international scope.
- Strong growth in advertising in pharmacies confirming sound phygital strategy.



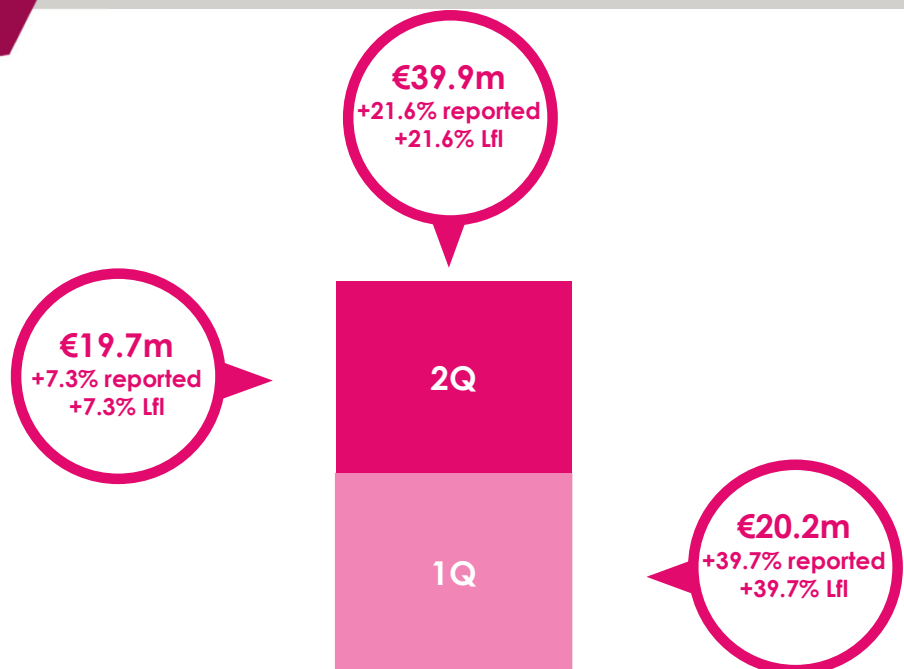
BPO

Share of 1H 2024 group revenue



€39.9m
Revenue

+21.6%
+€7.1m

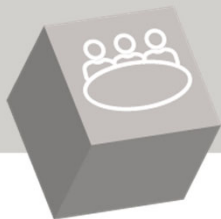


In million €	Revenue		Change 2024 / 2023		
	1H 2023	1H 2024	€ m	% Reported	% L.f.l.
Total BPO	32.8	39.9	+7.1	+21.6%	+21.6%
Insurance BPO	22.2	28.7	+6.5	+29.5%	+29.5%
Business Services* BPO	10.7	11.2	+0.5	+5.1%	+5.1%

* BPO of HR and digitization activities

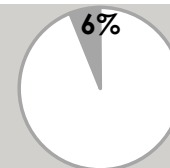
Comments

- BPO operations continued to post double-digit growth over the first half driven by Insurance activity benefiting from the start of the Allianz contract in 2Q 2023, as well as good momentum for its overflow solution. Business Services also posts growth mainly thanks to its compliance solution.



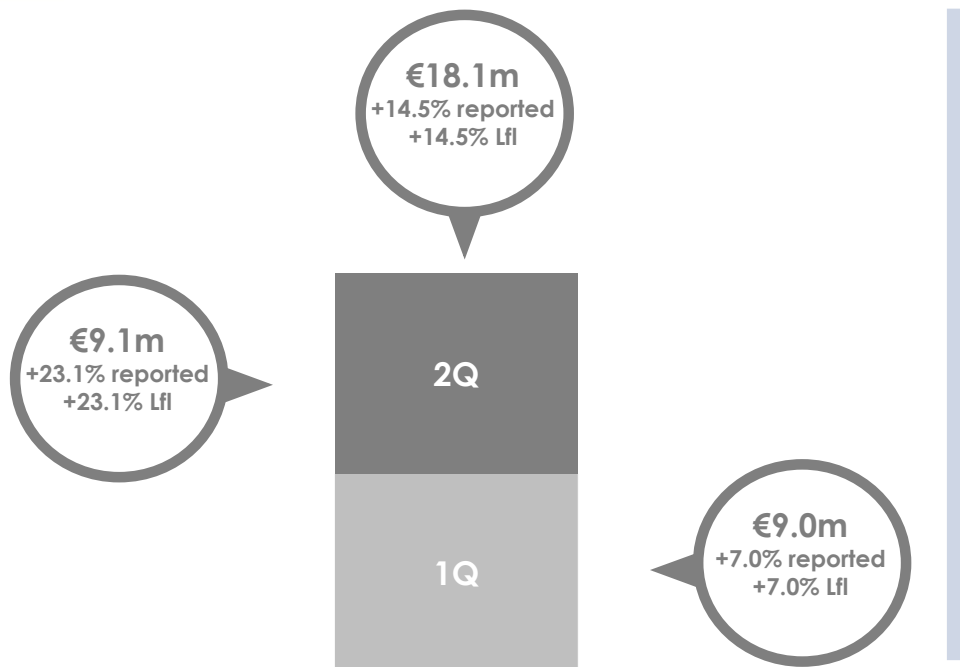
Cloud & Support

Share of 1H 2024 group revenue



€18.1m Revenue

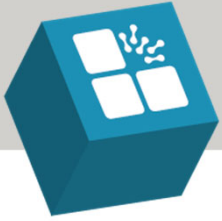
+14.5% +€2.3m



	Revenue		Change 2024 / 2023		
	1H 2023	1H 2024	€ m	% Reported	% L.f.I.
<i>In million €</i>					
Total Cloud & Support	15.8	18.1	+2.3	+14.5%	+14.5%

Comments

- Strong continued growth for the Cloud activity



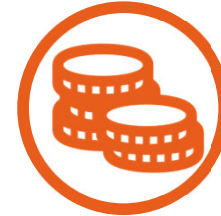
Outlook

Outlook 2024



2024 Revenue

Growth
range 5 to 8%
like for like



Recurring operating
income

Increasing

*G. M. Forvuh - Edvng rq Exuhqwe/ dyd lodeh lqirp dwtq1
Wkh J urxs grhv qrsurybh hduqjv hwp dwh ru iruhfdwz*



2024 – Financial agenda

September 26

After the market closes

Earnings
1st semester

2024

September 27

SFAF meeting

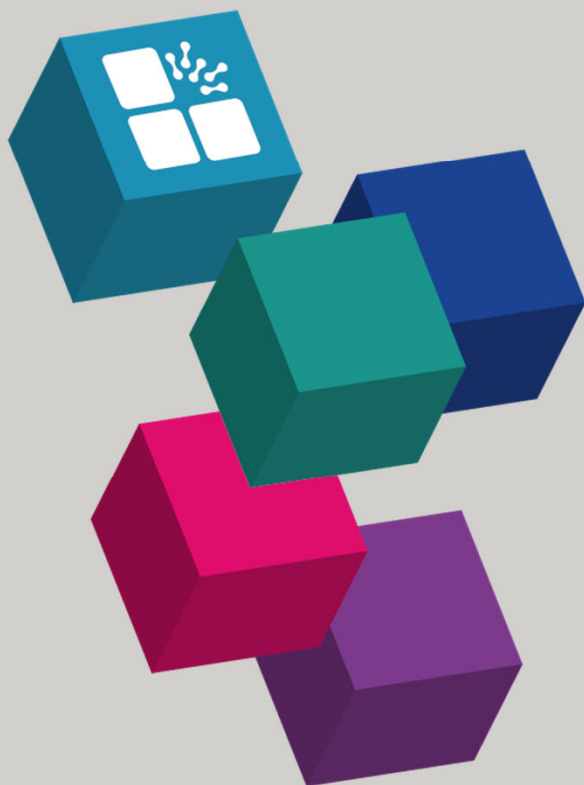
2024

October 24

After the market closes

Revenue
3rd quarter

2024



Thank you for your attention

For any additional information
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