

Revenue First half 2023

July 27, 2023

2023



Disclaimer

This presentation contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on expectations and assumptions that we believe to be reasonable when made, but that may not prove to be accurate. By their nature, forward-looking statements involve risk and uncertainty. Consequently, the company cannot guarantee their accuracy and their completeness, and actual results may differ materially from those the company anticipated due to a number of uncertainties, many of which the company is not aware of.

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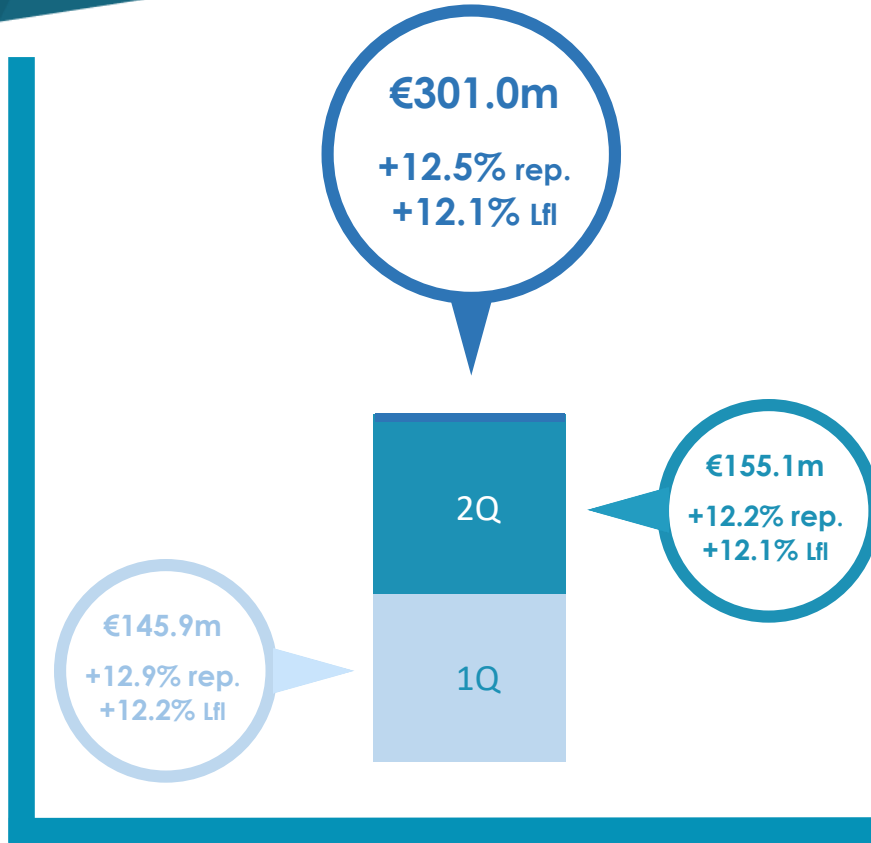
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Pour plus d'informations sur les facteurs importants susceptibles d'entraîner une différence significative entre les résultats réels de la société et les attentes et hypothèses sous-jacentes, veuillez vous référer aux rapports déposés par la société auprès de l'Autorité des Marchés Financiers.

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The 1H 2023 Big picture

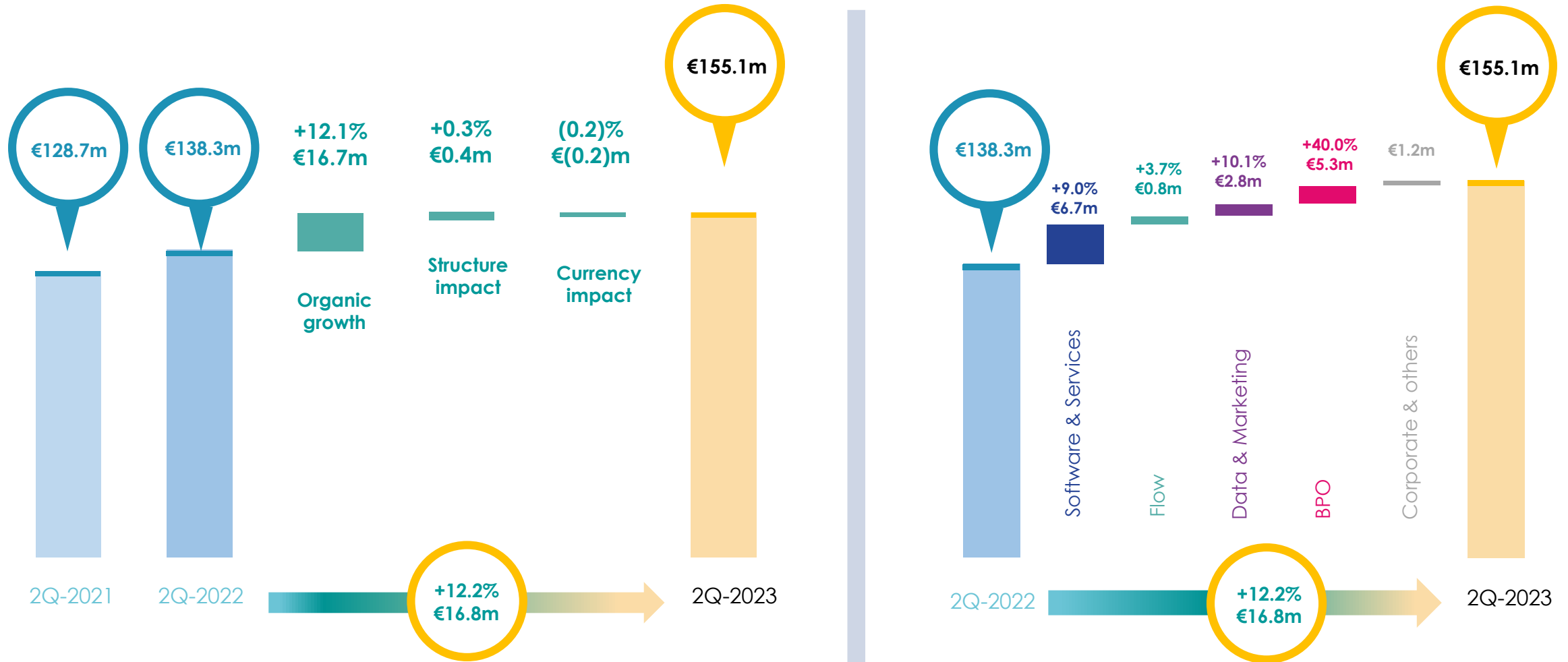


Revenue 1H

- Organic growth momentum maintained in the second quarter
- All operating divisions contributed to 1H organic growth
- Successful launch of the Allianz BPO contract

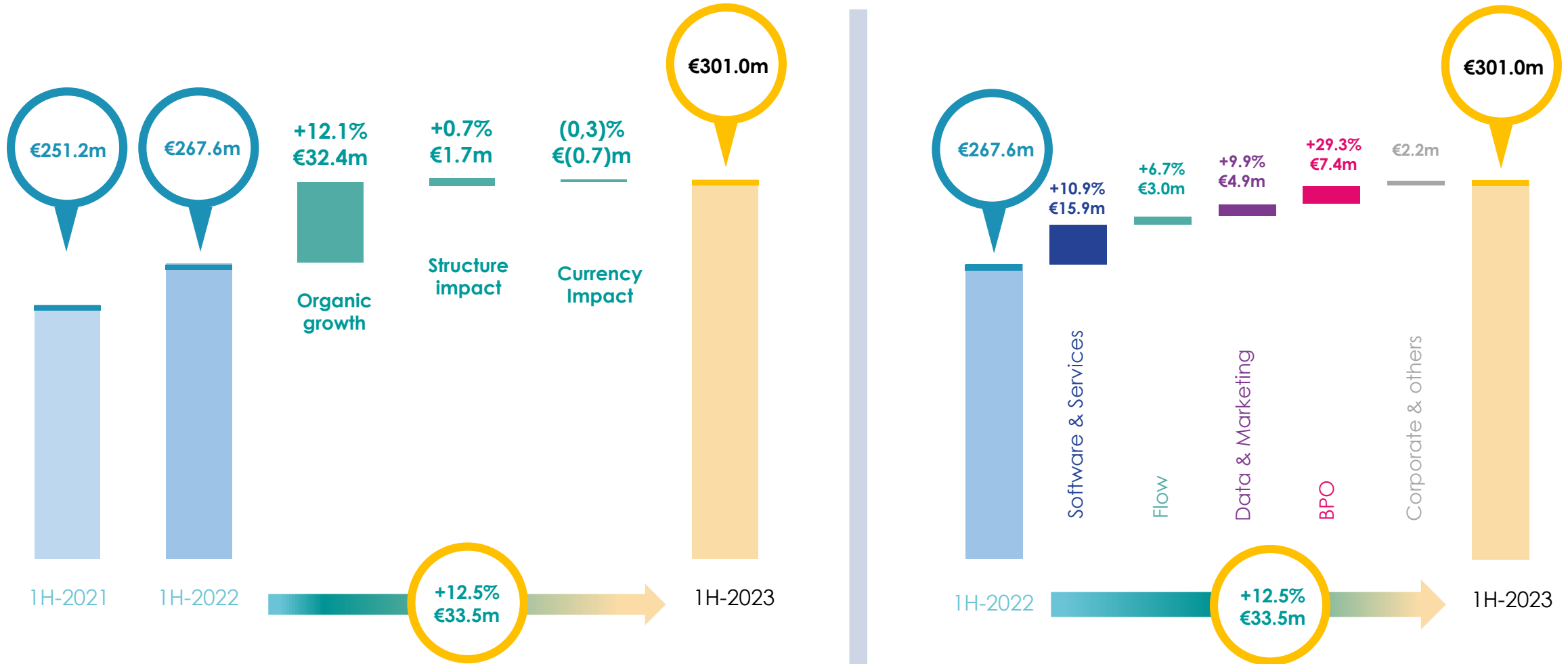


2Q 2023 – Revenue up 12.1% L.f.I





1H 2023 Revenue up 12.1% L.f.I



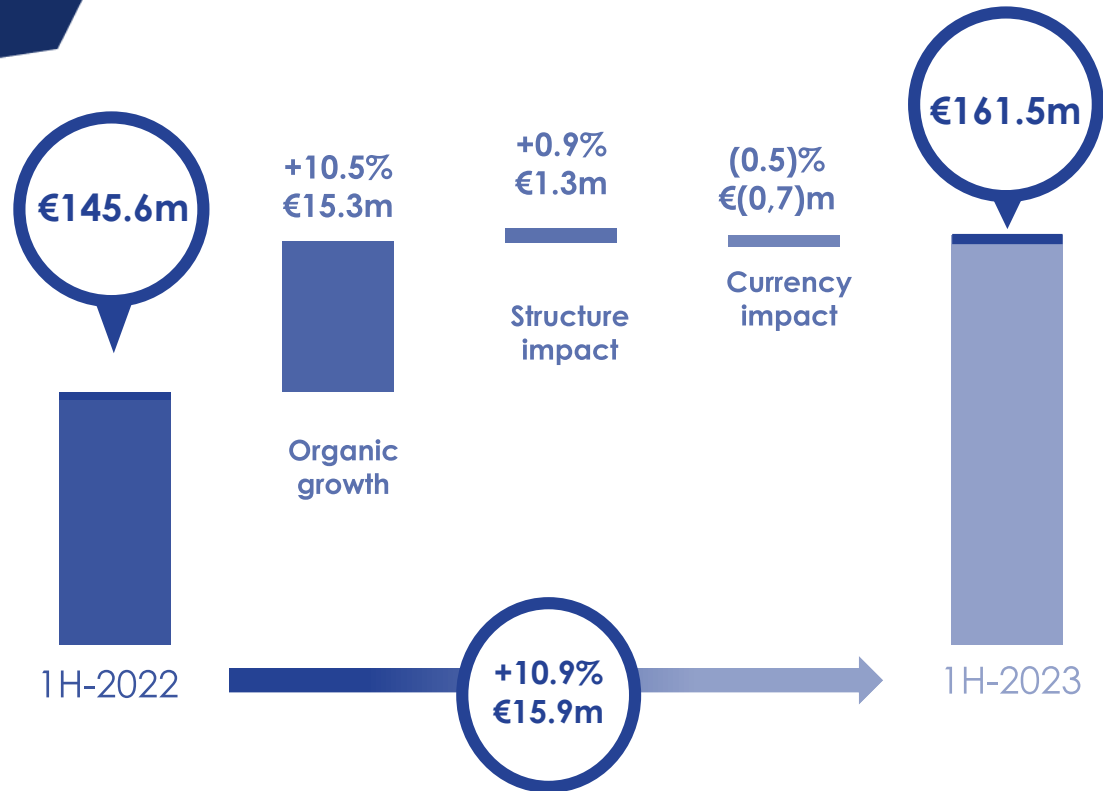


Software & Services

53.7%
Of 1H Group revenue

€161.5m
Revenue

+10.9%
€15.9m



In million of euros

Total Software & Services

Cegedim Santé

Insurance, HR, Pharmacies and other services

International businesses

	Revenue		Change 2023 / 2022		
	1H 2022	1H 2023	€m	% Reported	% Org.
Total Software & Services	145.6	161.5	15.9	10.9%	10.5%
<i>Cegedim Santé</i>	31.8	39.8	8.0	25.1%	21.9%
<i>Insurance, HR, Pharmacies and other services</i>	89.8	95.3	5.6	6.2%	5.9%
<i>International businesses</i>	24.0	26.3	2.4	9.8%	12.6%

Comments

- Continued growth for Cegedim Santé: 22% in organic terms over the semester, including €4.3m in connection with « le Ségur de la Santé ».
- Other French businesses grew at the same pace as in the first quarter, 6.2%, driven by the HR segment and other services.
- International businesses built on good first-quarter trends and grew 15.2% in the second quarter, notably in the UK in the doctor and insurance segments.

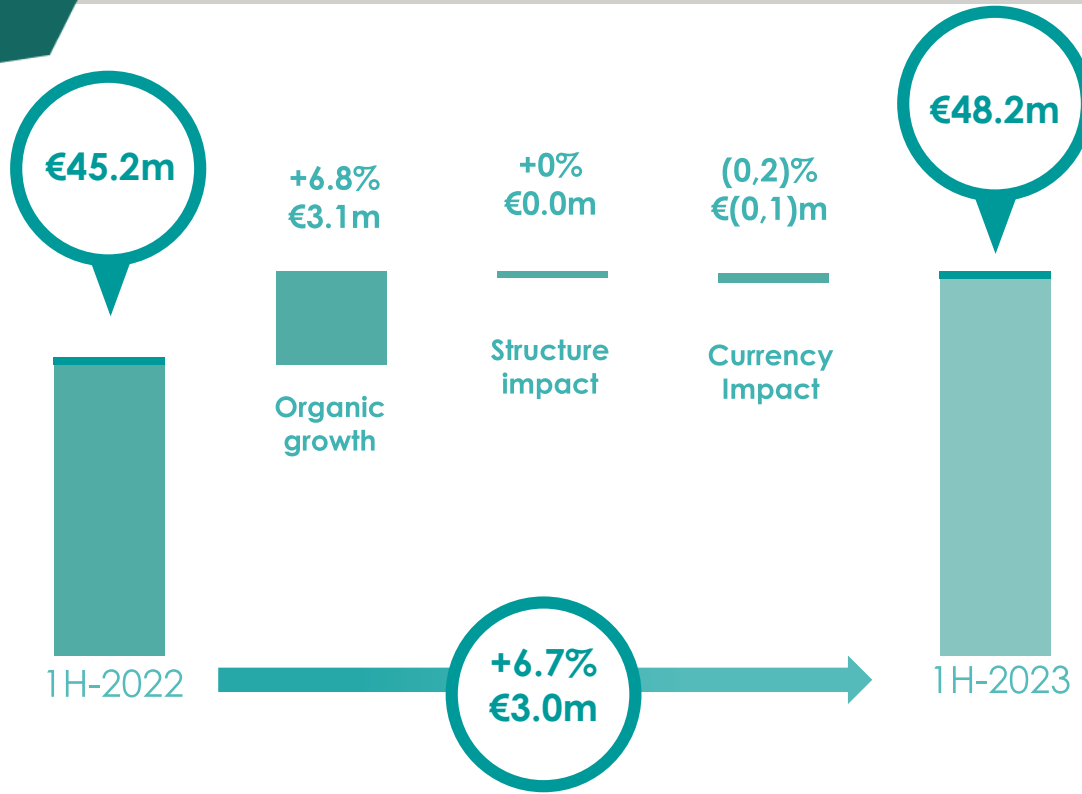


Flow

16.0%
Of 1H Group revenue

€45.2m
Revenue

+6.7%
€3.0m



In million of euros	Revenue		Change 2023 / 2022		
	1H 2022	1H 2023	€m	% Reported	% L.f.l.
Total Flow	45.2	48.2	3.0	6.7%	6.8%
e-business	27.2	29.3	2.0	7.4%	7.7%
Third-party payer	18.0	19.0	1.0	5.5%	5.5%

Comments

- The processes of e-invoicing and digital exchange of data grew by 7.4%. Both French and international activities contributed to this growth.
- Third-party payer rose by 1.2% in the second quarter (5.5% over the semester), the third-party payment Allianz contract being now billed as part of the BPO contract (switched over on april 1st).

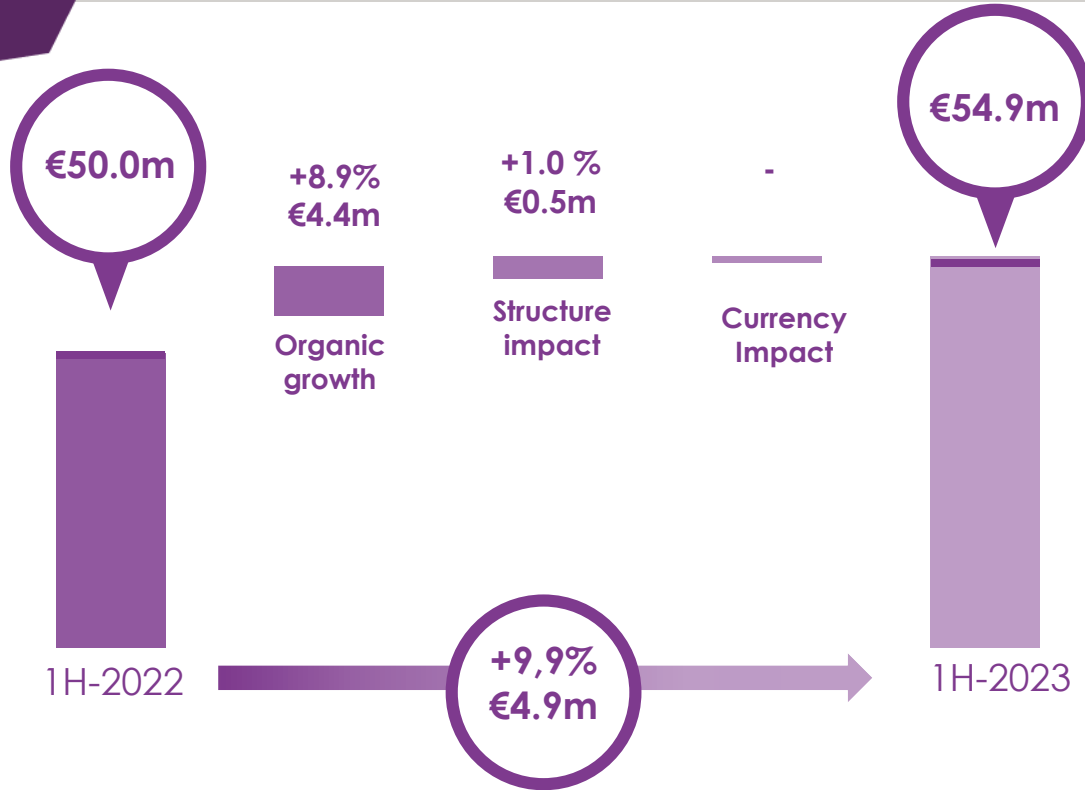


Data & Marketing

18.3%
Of 1H Group revenue

€54.9m
Revenue

+9.9%
€4.9m



In million of euros	Revenue		Change 2023 / 2022		
	1H 2022	1H 2023	M€	% Reported	% L.f.l.
Total Data & Marketing	50.0	54.9	4.9	9.9%	8.9%
Data	26.1	28.9	2.8	10.7%	8.8%
Marketing	23.9	26.1	2.1	8.9%	8.9%

Comments

- Data activities reported growth of 16.5% in the second quarter to reach a double digit growth over the semester, driven mainly by sales in France.
- On the Marketing side, advertising in pharmacies continued to expand in the second quarter, to end up to a growth of 9% over the semester.

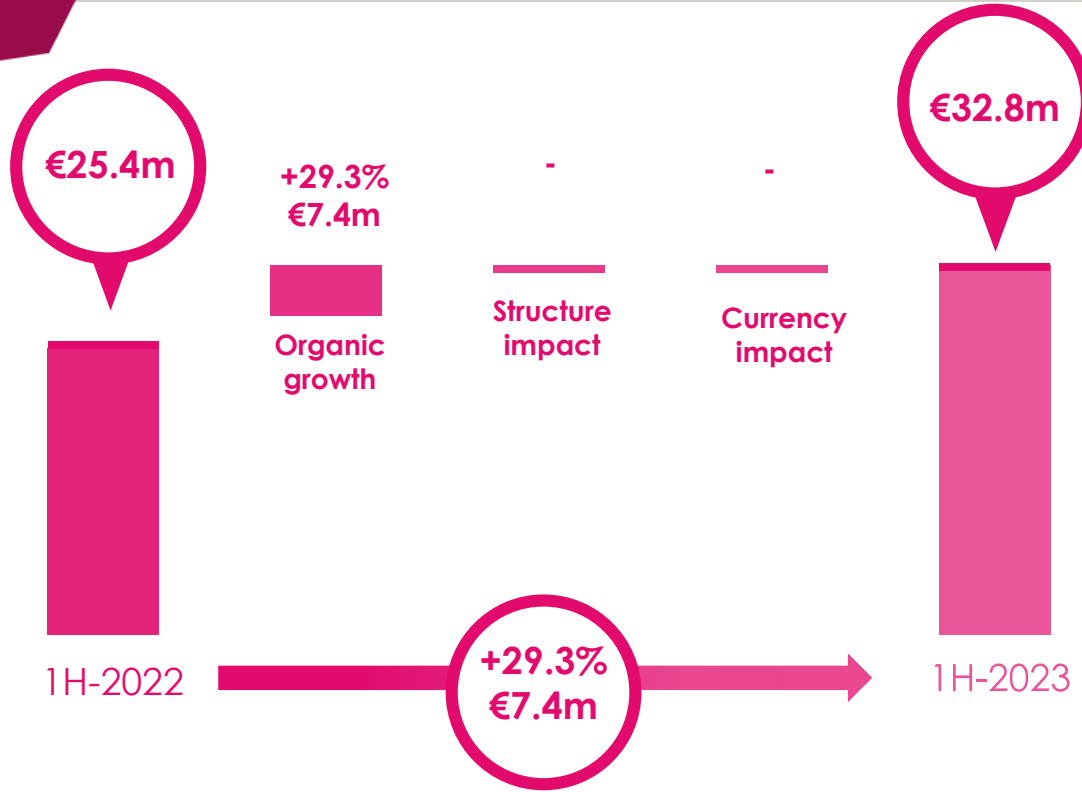


BPO

10.9 %
Of 1H Group revenue

€32.8m
Revenue

+29.3%
€7.4m



In million of euros	Revenue		Change 2023 / 2022		
	1H 2022	1H 2023	€m	% Reported	% L.f.l.
Total BPO	25.4	32.8	7.4	29.3%	29.3%
Insurance BPO	15.6	22.2	6.5	41.7%	41.7%
HR BPO	9.8	10.7	0.9	9.4%	9.4%

Comments

- Insurance BPO achieved a growth of 65% in the second quarter, and 42% of the first six months, led by the start of the Allianz contract on April 1.
- Development in BPO for HR departments continues, with growth of 9.4% over the second quarter.



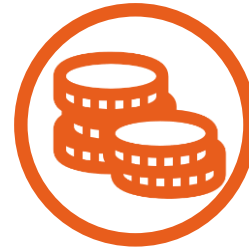
Outlook

Outlook 2023



Revenue 2023

+ 10%
Like for Like



Recurring Operating
Income 2023



Disclosure: Based on currently available information.
The Group does not expect to make any significant acquisitions in 2023. And lastly, the Group does not provide earnings estimates or forecasts.



2023 – Financial Agenda

September 20

After the market closes

Earnings first
semester

2023

September 21

Meeting SFAF

Earnings first
semester

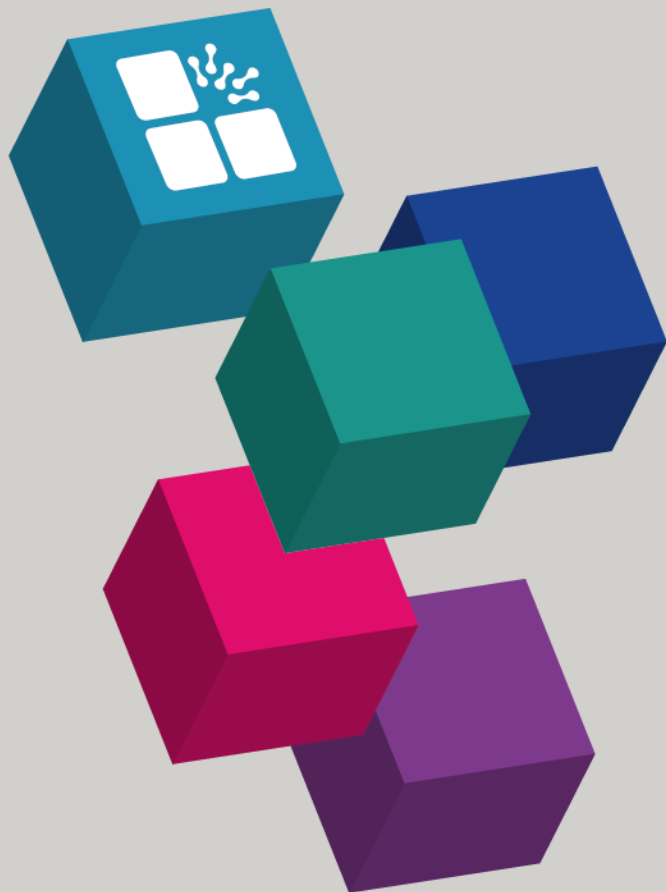
2023

October 26

After the market closes

Revenue
3rd Quarter

2023



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For any additional information
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