Cegedim

Q1 2010 Revenue

Conference call – May 6, 2010
Well balanced and diversified revenue mix

- By activity:
  - CRM & strategic data: 32%
  - Healthcare professionals: 53%
  - Insurance & services: 15%

- By regions:
  - France: 54%
  - Europe ex. France: 27%
  - North America: 13%
  - Rest of the world: 6%

- By currencies:
  - EUR: 66%
  - USD: 13%
  - GBP: 13%
  - Rest of the world: 9%

Good revenue visibility
- Strong recurring revenue model
- Multi-year contracts
- High switching costs
- Strong customer loyalty
Q1 2010 revenue

- **€109.5M**
  - CRM and strategic data: -5.3%
  - -8.1%

- **€65.3M**
  - Healthcare professionals: -1.3%
  - -1.8%

- **€30.8M**
  - Insurance and services: +14.5%
  - +14.5%

- **€205.6M**
  - Group: -1.5%
  - -3.2%

% change reported

% change L-t-L (i.e. at constant scope and exchange rates.)
Strong commercial rebound FY 2010 outlook unchanged

- Speeding-up of sales and marketing dynamic
- Move back of CRM projects implementing
- Wait and see attitude of British physicians

Q1 2009 Organic Structure Currency Q1 2010

€208.7M -3.2% +1.7% 0.0% -1.5% €205.6M

$ / € : +€1.9M
€ / £ : -€0.4M
Other: - €1.5M

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CRM and strategic data

- Commercial successes
- Launch of new offers
- Move back of CRM projects implementing

Q1 2009  Organic  Structure  Currency  Q1 2010

€115.6M  -8.1%  +3.1%  -0.2%  -5.3%  €109.5M

$ / € : +€1.9M
€ / £ : -€0.1M
Other: -€1.5M
Healthcare professionals

- Expected decline in Ceglead's business
- Robust sales in software for physicians
- Wait and see attitude of British physicians

Q1 2009
- Organic: €66.1M (-1.8%)
- Structure: 0.0%
- Currency: +0.5%

Q1 2010
- Organic: €65.3M (-1.3%)
- Structure: 0.0%
- Currency: € / £: -€0.3M
Insurance and services

- Increase in software activities
- Data flow management activities’ strong gain
- Robust momentum of Cegedim SRH

Q1 2009: €27.0M
Q1 2010: €30.8M

Increase: +14.5%  0.0%  0.0%  +14.5%
<table>
<thead>
<tr>
<th>Seasonality</th>
<th>2005</th>
<th>2006</th>
<th>2007</th>
<th>2008</th>
<th>2009</th>
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<tbody>
<tr>
<td></td>
<td>Q1</td>
<td>Q2</td>
<td>Q3</td>
<td>Q4</td>
<td>Q1</td>
</tr>
<tr>
<td>Turnover</td>
<td>23%</td>
<td>26%</td>
<td>22%</td>
<td><strong>29%</strong></td>
<td>23%</td>
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<tr>
<td>EBIT</td>
<td>48%</td>
<td><strong>52%</strong></td>
<td>48%</td>
<td><strong>52%</strong></td>
<td>44%</td>
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2010 Agenda

- January 8
  Shareholders’ general meeting

- February 11
  2009 revenue

- April 13
  2009 Annual results

- April 14
  SFAF Meeting

- May 6
  2010 Q1 revenue

- August 5
  2010 Q2 revenue

- September 23
  2010 Half-year results

- Septembre 24
  SFAF Meeting

- November 15
  2010 Q3 revenue
Cegedim share ID

Q1 daily average:
- 2006: 1577
- 2007: 3867
- 2008: 2636
- 2009: 1782
- 2010: 4996

Stock price:
- Range from 30 to 90
- Years 2006 to 2010

Share ID:
- Quotation: NYSE Euronext Paris - compartiment B
- IPO date: April 1995
- ISIN code: FR0000053506
- Code: CGDM.PA (Reuters), CGM (Bloomberg)
- Closing date: Décembre 31th
- Share value at IPO: 9.52 euros
- Number of shares as of 12/31/2009: 13,997,173
- Market capitalisation as of 12/31/2009: 805 millions of euros

Analysts coverage:
- CA Cheuvreux: Michaël Beucher
- CM-CIC Securities: Jean-Pascal Brivady
- Gilbert Dupont: Nicolas Montel / Guillaume Cuvillier
- Natixis Securities: Thomas Le Quang
- Oddo & Cie: Xavier-Emmanuel Pingault
- Société Générale: Patrick Jousseame