



SFAF meeting

H1 2026 earnings

September 25, 2026

2026



Disclaimer

This presentation contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on expectations and assumptions that we believe to be reasonable when made, but that may not prove to be accurate. By their nature, forward-looking statements involve risk and uncertainty. Consequently, the company cannot guarantee their accuracy and their completeness, and actual results may differ materially from those the company anticipated due to a number of uncertainties, many of which the company is not aware of.

For additional information concerning important factors that may cause the company's actual results to differ materially from expectations and underlying assumptions, please refer to the reports filed by the company with the Autorité des Marchés Financiers.

Any forward-looking statement speaks only as of the date on which it is made, and we assume no obligation to update or revise any forward-looking statement, whether as a result of new information, future events, or otherwise, except as required by law.



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Presentation of the Group and its BU



Cegedim Group



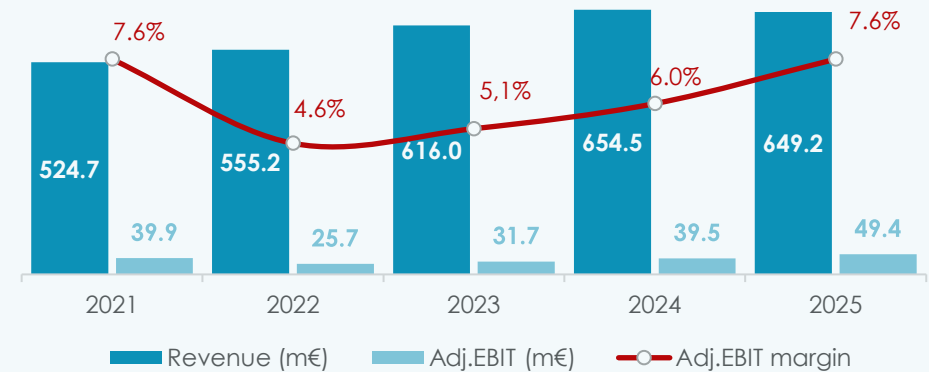
Founded in 1969, **Cegedim** is an innovative technology and services group in the field of **digital data flow management** for healthcare ecosystems and B2B, and a **business software publisher for healthcare and insurance professionals**.

Cegedim Group offers a wide range of solutions and services for **healthcare professionals**, researchers, pharmaceutical companies, health authorities, **insurance companies**, and for **businesses in all sectors** interested in outsourcing, secure hosting, and digital flow solutions.

Cegedim employs **6,487** people in more than ten countries and generated revenue of €649.2 million in 2025.

Cegedim SA is listed in Paris (Euronext Growth: ALCGM).

Revenue annual growth 2021 - 2025 +5.5% (cagr)



Health & Provident Insurance

Software and services for supplemental health and provident insurers, Third-party payments, BPO

Business Services

Digitizing procurement and invoicing processes, Healthcare Flow Management, Payroll & Human Resources solutions

Healthcare Professionals

Patient management software, online appointment scheduling platform, and remote secretarial services. Software and services for pharmacists. Claude Bernard database

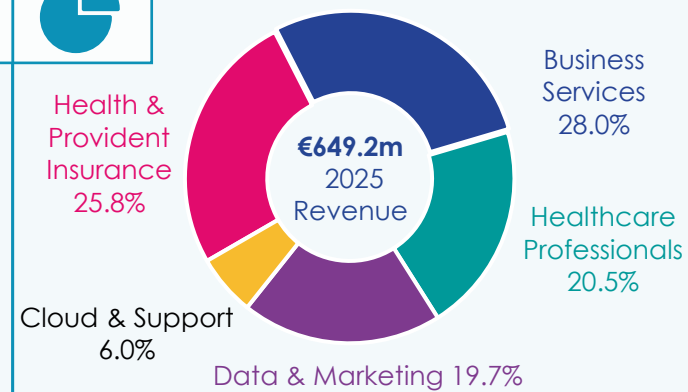
Data & Marketing

European health database and studies. Marketing in pharmacies and to doctors

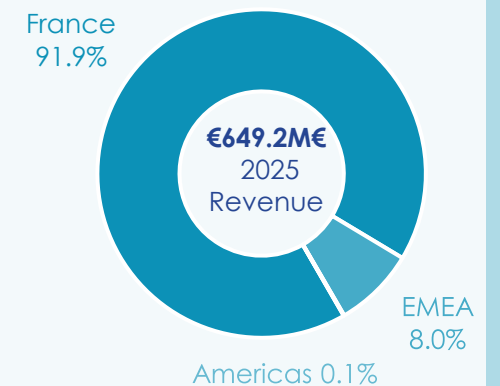
Cloud & Support

Sovereign cloud hosting and managed services, and IT support. The Group's R&D and centralised services.

By business lines



By geographies





A leading integrated player in healthcare, with a unique ecosystem



A strong European presence

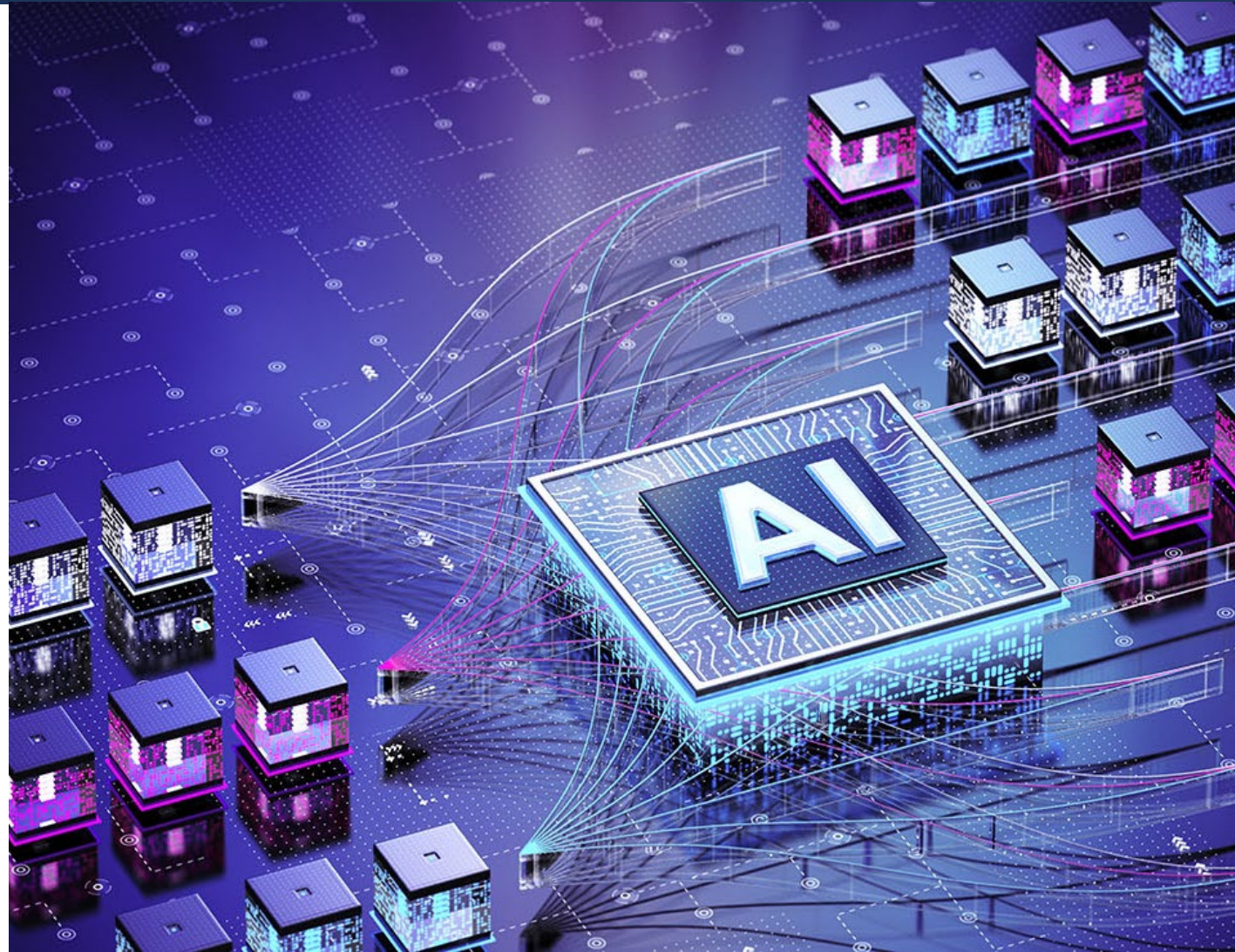




AI Strategy: a practical range of services

Key Areas for development

- Equipping our development factory
- Improving our internal productivity
- Integrating AI into our offerings





Health & Provident Insurance

25.8% of FY 2025 Revenue



1,810

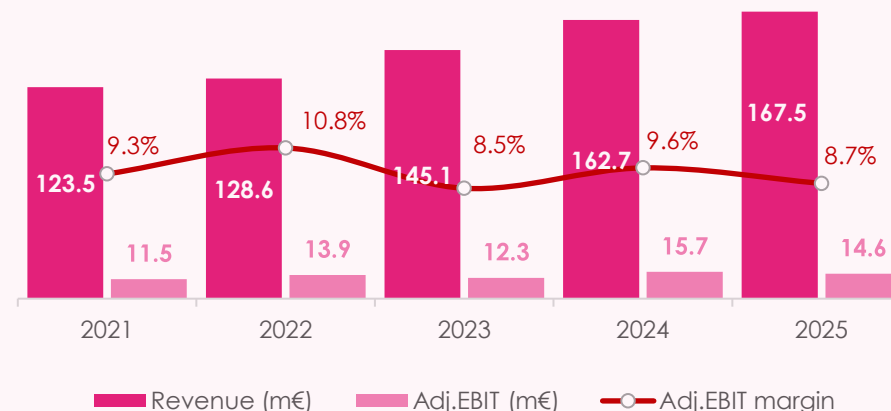
28% of employees

The Insurance Business Unit comprises Cegedim Assurances in France and Cegedim Insurance Solutions in the United Kingdom.

- **Cegedim Assurances** houses the Group's solutions and services for insurers, mutuals, provident institutions, and intermediaries in France, operating through its two subsidiaries:
 - **Cegedim Activ** : Software and services for supplemental health and provident insurers
 - **Cetip** : Flow and outsourced management services in health insurance
- **Cegedim Insurance Solutions** (ex-Activus) addresses the International Private Medical Insurance (IPMI) market, specific domestic Private Medical Insurance (PMI) markets (outside of France) and the Travel Insurance market worldwide.



Revenue annual growth 2021 - 2025 +7.9% (cagr)



Health & Provident Insurance solutions

CEGEDIM ACTIV



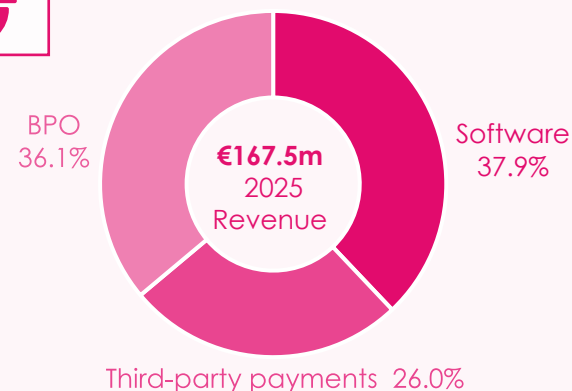
Cetip
tiers-payant



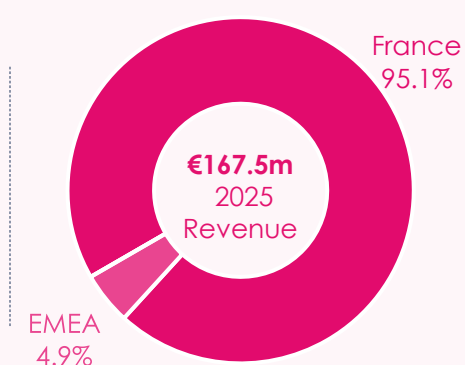
cegedim
Insurance Solutions



By business lines



By geographies





Business Services

28.0% of FY 2025 Revenue



1 848
28% of employees

Cegedim Business Services specializes in three fields:

- Enhancing **HR efficiency**: Payroll & Human Resources solutions;
- **Digitizing procurement and invoicing processes** : Procure-to-Pay & Order-to-Cash ;
- **Healthcare Flow Management**: Digitization of supply chain processes for healthcare products and of invoicing process.

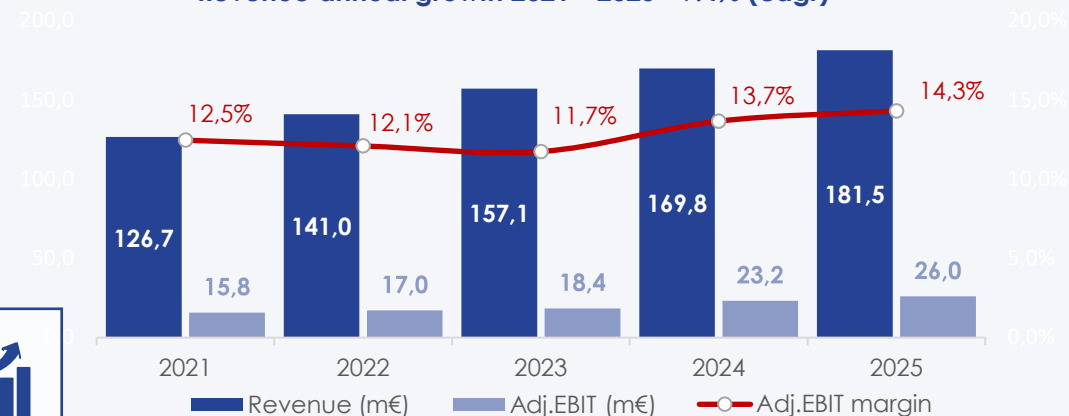
Payroll and Human Resources activities fall under the Software and BPO business lines. The e-business line focuses on the digitization of procurement and healthcare workflows.



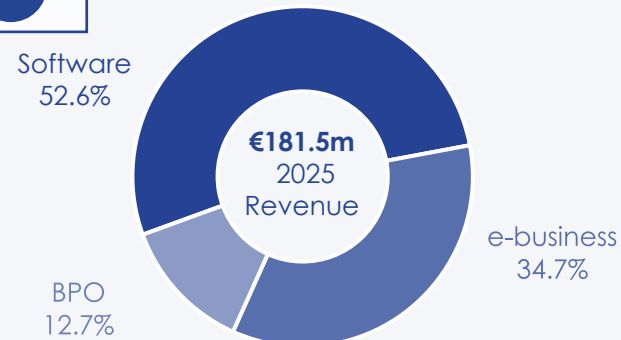
Solutions for all sectors



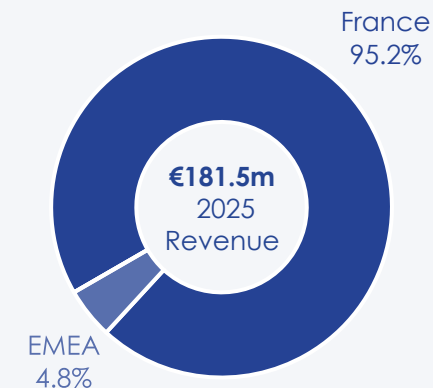
Revenue annual growth 2021 - 2025 +9.4% (cagr)



By business lines



By geographies





Healthcare Professionals

20.5% of FY 2025 Revenue



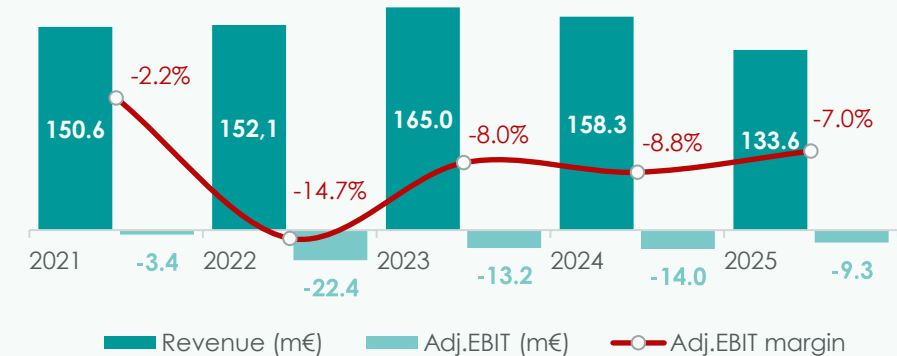
1,612
25% of employees

The **Healthcare Professionals** Business Unit specifically targets::

- **doctors and healthcare centers** (France, Belgium, Spain, Italy, Chile);
- **paramedical professionals**: physical therapists, nurses, speech therapists, orthoptists, podiatrists, midwives... (France);
- independent **pharmacies**, pharmacy groups, and pharmacy chains (France, Romania, and the United Kingdom).

It offers **Patient management software**, **online appointment scheduling platform**, and **remote secretarial services**. It also offers the **Claude Bernard database**, a scientific database for medication, medical devices and health products.

Revenue annual growth 2021 - 2025 -2.9% (cagr)



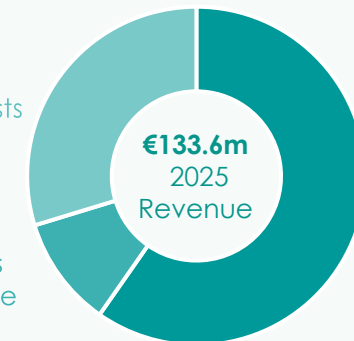
Solutions pour les Healthcare Professionals



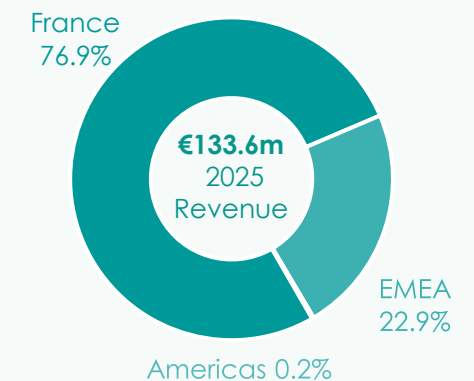
Pharmacists
29.7%

Doctors
ex.France
10.6%

By business lines



By geographies





Data & Marketing

19.7% of FY 2025 Revenue

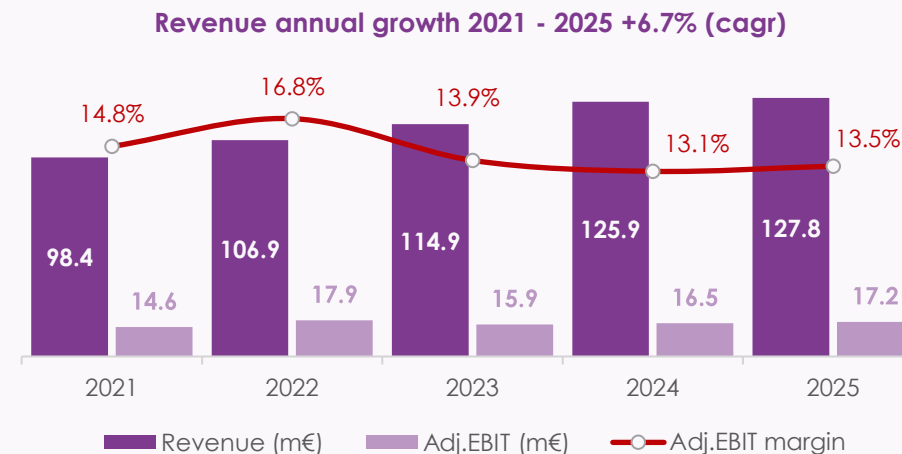


464

7% of employees

Data & Marketing encompasses the following activities :

- **data and analysis for the healthcare market**, aimed at health authorities, healthcare professionals, researchers, the healthcare industry and its partners in France, Italy, Germany, Spain, Romania and the United Kingdom
- **brand communications in pharmacies** and health and beauty stores in France, in both print and digital formats
- **digital marketing aimed at doctors** in France



Solutions for researchers,
industry and health authorities

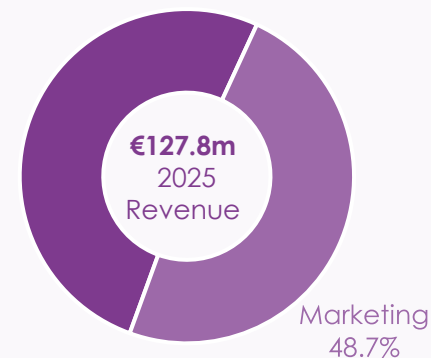


Solutions for pharmacies and
doctors

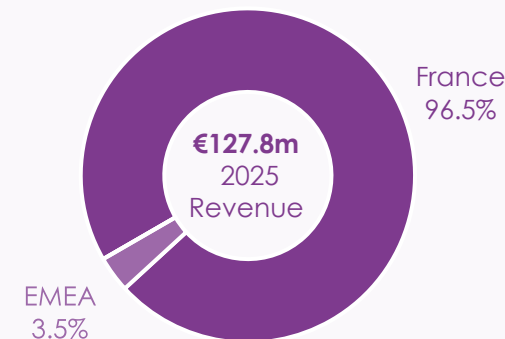


Data
51.3%

By business lines



By geographies





Cloud & Support

6.0% of FY 2025 Revenue

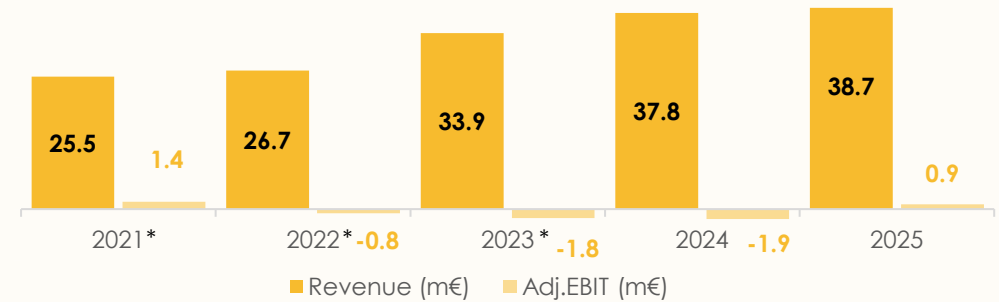


753

12% of employees

- **The Cloud & Support division** primarily provides support to the various business units, and also offers sovereign cloud solutions, IT services and cybersecurity services to all types of customers.
- cegedim.cloud leverages **five datacenters** in France on two certified regional campuses (**HDS, ISO/IEC 27001, ISO/IEC 20000-1, ISO 50001, ISO 27017, ISO27018, and SecNumCloud certifications**), more than 300 private clouds, and the expertise of its employees to guarantee clients the availability of critical applications and the confidentiality of sensitive data.

Revenue annual growth 2021 - 2025 +11.0% (cagr)



* including entities reclassified in 2023 and 2024

Solutions for all sectors

cegedim.cloud

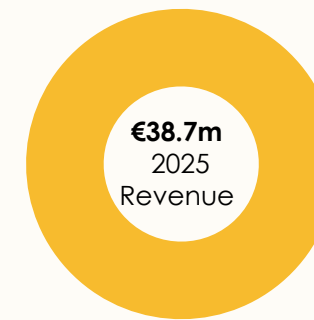


cegedim
Outsourcing



By business lines

Cloud & Support 100.0%



By geographies

France
98.4%

EMEA
1.6%

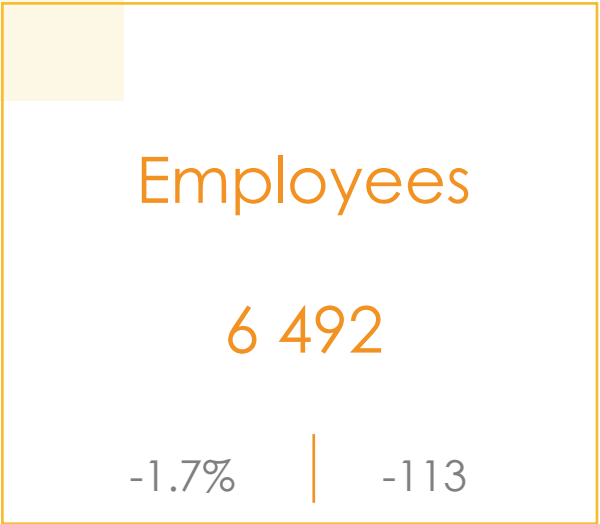
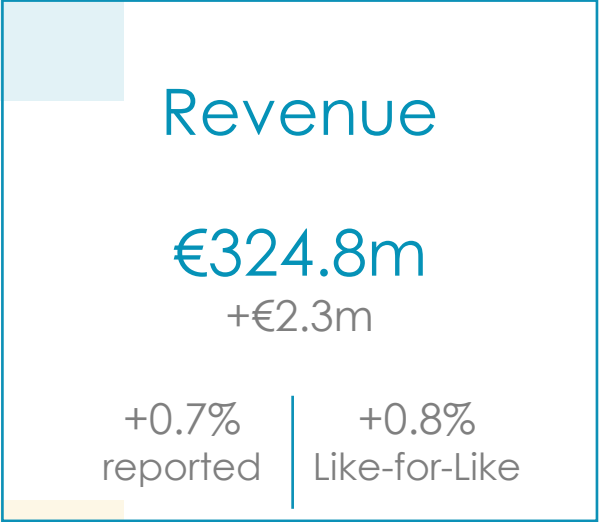




H1 Group earnings



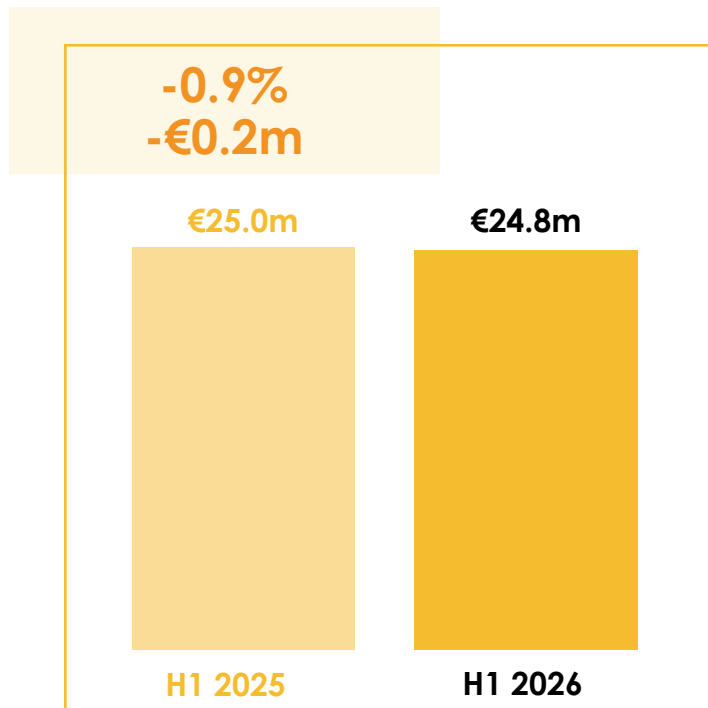
The big picture



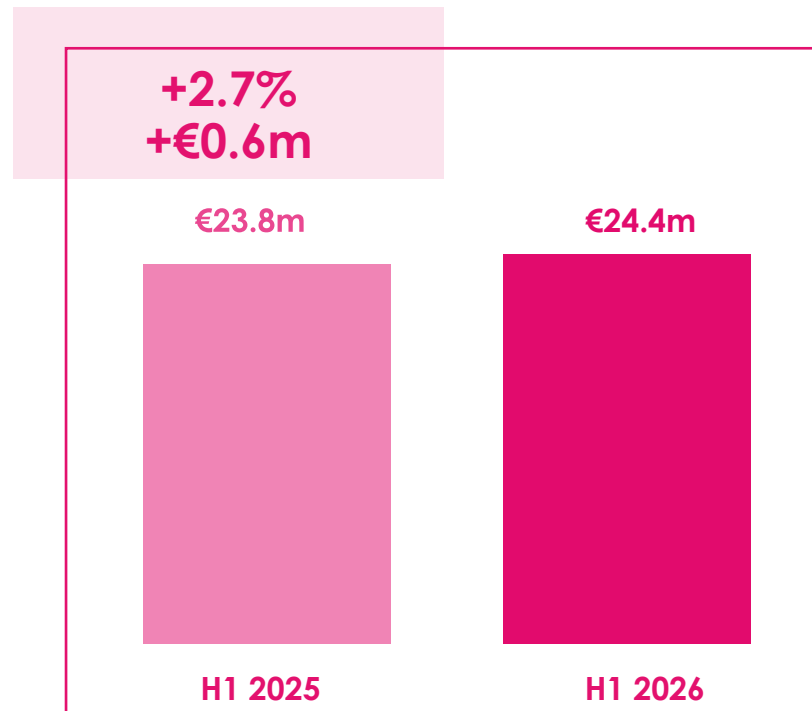


R&D Investment

Capitalized R&D



D&A of R&D



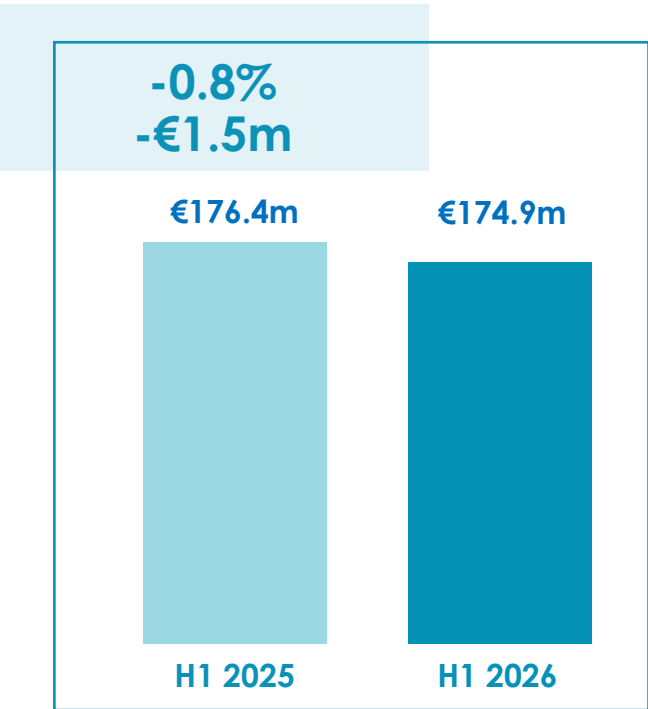
Impact on Adjusted Operating Income change

Capitalized R&D	-€0.2m
D&A of R&D	-€0.6m
Impact on Adjusted Operating Income change	-€0.8m

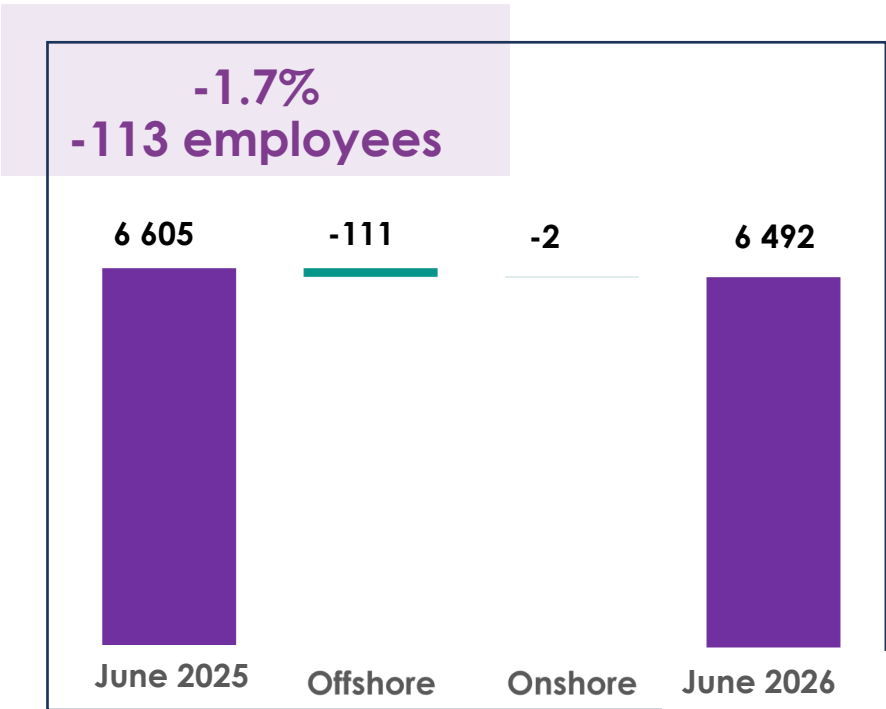


Payroll costs

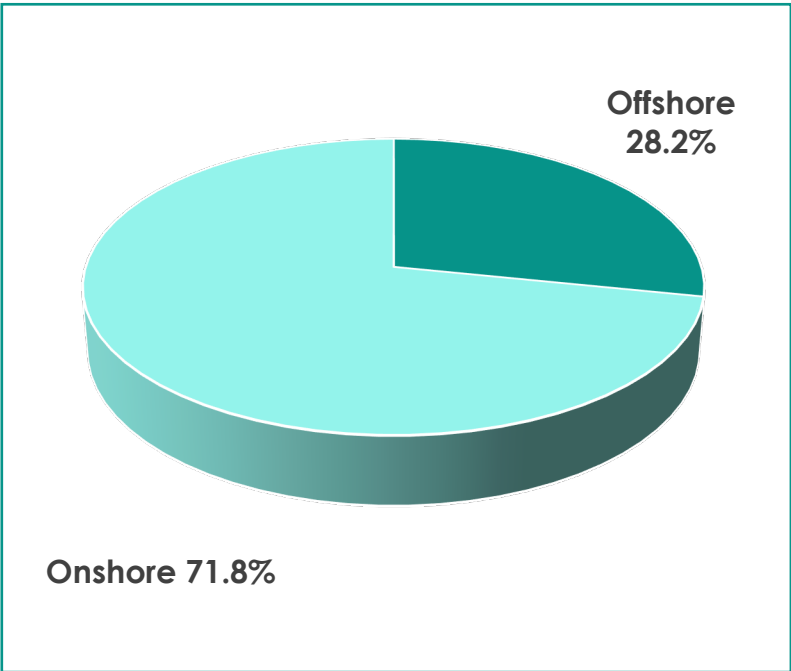
Payroll costs



Headcount



Offshore





P&L

in millions of euros

	H1 2026	H1 2025	Change %	Change m€
Revenue	324.8	322.5	+0.7%	+2.3
Purchase used	-14.2	-13.3	+6.5%	-0.9
External expenses	-66.6	-67.7	-1.6%	+1.1
Payroll costs	-174.9	-176.4	-0.8%	+1.5
Others	-7.1	-3.9	+83.0%	-3.2
Adjusted EBITDA	62.0	61.2	+1.3%	+0.8
Adjusted EBITDA margin	19.1%	19.0%	+12 bps	-
D&A	-42.3	-42.7	-1.1%	+0.4
Adjusted Operating Income (Adj.EBIT)	19.7	18.5	+6.9%	+1.2
Adj.EBIT margin	6.1%	5.7%	+35 bps	-
Specific items affecting operating income	-2.4	-9.0	-73.0%	+6.6
Operating income	17.3	9.5	+82.9%	+7.8
Financial results	-9.6	-8.3	+16.2%	-1.3
Total Tax	-3.5	-1.0	+266.6%	-2.5
Share of profit (loss) for the period of equity method companies	0.0	-0.1	-88.1%	+0.1
Non-controlling interests	-1.2	-1.1	+16.0%	-0.1
Consolidated Net Income	4.2	0.1		+4.1
Net income, Group share	5.4	1.2		+4.2



Free Cash Flow

in millions of euros

	H1 2026	H1 2025
Net income. Group share	4.2	0.1
<i>Depreciation and amortization expenses and provisions</i>	42.2	49.1
<i>Cost of net financial debt</i>	9.6	8.2
<i>Share of earnings from equity method companies ; tax expenses; capital losses or gains</i>	3.2	0.3
Operating Cash flow before cost of net financial debt and taxes	59.2	57.7
<i>Tax paid</i>	-4.7	+1.3
<i>Change in working capital requirements from operations</i>	+4.4	-2.4
Cash flow generated from operating activities (A)	58.9	56.6
<i>Acquisition of intangible assets</i>	-25.4	-25.2
<i>Acquisition of tangible assets</i>	-22.1	-12.5
<i>Impact of changes in consolidation scope</i>	-4.4	-0.5
<i>Others</i>	0.0	+1.9
Net Cash flow generated by investment operations (B)	-52.0	-36.2
<i>Repayment of lease liabilities</i>	-7.5	-8.0
<i>Loan</i>	-	-
<i>Others</i>	-13.0	-11.8
Net Cash flow generated by financing operations (C)	-20.5	-19.9
Change in cash (A+B+C)	-13.6	+0.6

Net Debt
Excl. IFRS 16

H1 2025
€182m



FY 2025
€138m



Change
Cash -€13m
Non-cash +€1m

H1 2026

€150m



Balance sheet

Assets

in millions of euros

June 2026

Dec 2025

Goodwill

238.7

234.1

Intangible assets

184.4

183.4

Tangible assets

164.6

158.7

Financial assets

21.3

19.0

Other non-current assets

40.5

38.3

Trade receivables. short-term portion

176.4

166.8

Other current assets

118.2

108.6

Cash & Cash equivalents

78.7

92.3

Total Assets

1 022.8

1 001.2

Shareholders equity & liabilities

in millions of euros

June 2026

Dec 2025

Shareholder equity

296.9

291.8

Long-term financial debt

219.5

221.0

Other non-current liabilities

115.2

116.8

Short-term financial debt

9.6

9.8

Other current liabilities

381.6

361.9

Total equity & liabilities

1 022.8

1 001.2



Financing

Financing

June 30. 2026

	Drawn	Total amount	Maturity
Bank Loan	€171.0m	€171.0m	2031
Shareholder loan	€51.3m	€51.3m	2031
RCF	-	€50.0m	2029



H1 earnings by Business Unit



Health & Provident Insurance

25.9%

of H1 2026 revenue

€84.1m

H1 2026 revenue

Adj.EBIT €7.1m
Adj.EBIT margin 8.5%

H1 2026 Revenue

€84.1m
+0.7% reported
+0.8% LfL

Software

€31.1m
+0.1% reported
+0.5% LfL

Third-party
payer

€23.0m
+8.2% reported
+8.2% LfL

BPO

€30.0m
-3.9% reported
-3.9% LfL

H1 2026 Adj.EBIT

in millions of euros
**Total Health &
Provident
Insurance**

**Adjusted
Operating
Income
(Adj.EBIT)**

**Change
2026 / 2025**

**Adj.EBIT
margin**

2026

2025

m€

%

2026

2025

7.1

5.6

+1.5

+27.5%

8.5%

6.7%

- **Revenue** : Growing business in the UK. Third-party payer: fraud and ALD solutions and new client
- **Adjusted Operating Income** : Cost control (reduced reliance on external service providers); Increase in Adjusted EBIT



Business Services

29.5%

of H1 2026 revenue

€95.7m

H1 2026 revenue

Adj.EBIT €14.9m
Adj.EBIT margin 15.6%

H1 2026 Revenue

€95.7m
+4.2% reported
+4.3% LfL

Software

€50.0m
+4.6% reported
+4.6% LfL

E-business

€33.4m
+3.9% reported
+4.2% LfL

BPO

€12.3m
+3.5% reported
+3.5% LfL

H1 2026

Adj.EBIT

in millions of euros

**Total Business
Services**

Adjusted
Operating
Income
(Adj.EBIT)

Change 2026
/ 2025

Adj.EBIT
margin

2026

2025

m€

%

2026

2025

14.9

12.3

+2.7

+21.4%

15.6%

13.4%

- **Revenue** : HR momentum; reform of electronic invoicing
- **Adjusted Operating Income**: Fall in BPO costs offsets the rise in digitalisation. Positive impact on adjusted EBIT



Healthcare Professionals

19.9%

of H1 2026 revenue

€64.7m

H1 2026 revenue

Adj.EBIT -€6.8m

Adj.EBIT margin -10.5%

H1 2026 Revenue

€64.7m
-1.2% reported
-1.2% LfL

Cegedim
Santé
(Group)

€37.7m
-1.6% reported
-2.3% LfL

Inter. doctors

Pharmacists

€7.8m
+14.2% reported
+14.7% LfL

€19.2m
-5.6% reported
-4.5% LfL

H1 2026 Adj.EBIT

Adjusted
Operating
Income
(Adj.EBIT)

Change
2026 / 2025

Adj.EBIT margin

in millions of euros

Total Healthcare Professionals

Cegedim Santé (Group)

Doctors ex. France

Pharmacists

	2026	2025	m€	%	2026	2025
Total Healthcare Professionals	-6.8	-8.7	+1.9	-22.2%	-10.5%	-13.3%
Cegedim Santé (Group)	-5.1	-3.2	-1.9	+61.9%	-13.5%	-8.2%
Doctors ex. France	-0.1	+0.1	-0.2	-277.6%	-1.5%	0.9%
Pharmacists	-1.6	-5.6	+4.0	-78.0%	-8.2%	-27.8%

- **Cegedim Santé (Group)** : Growth at Maia and Claude Bernard Database. Legacy solutions are proving more challenging. R&D amortisation rising.
- **Doctors ex. France** : Strong momentum on Spain and Belgium
- **Pharmacists** : Réorganisation impacts both Revenue (down) and Adj.EBIT (rise / decrease in payroll expenses)



Data & Marketing

20.0%

of H1 2026 revenue

€65.1m

H1 2026 revenue

Adj.EBIT €6.1m
Adj.EBIT margin 9.3%

H1 2026 Revenue

€65.1m
+2.6% reported
+2.6% LfL

Data

€29.1m
+1.1% reported
-1.2% LfL

Marketing

€36.0m
+3.8% reported
+3.8% LfL

H1 2026 Adj.EBIT

in millions of euros

Total Data & Marketing

Adjusted
Operating
Income
(Adj.EBIT)

Change 2026 /
2025

Adj.EBIT
margin

2026

2025

m€

%

2026

2025

6.1

9.2

-3.1

-34.4%

9.3%

14.6%

- **Revenue** : France remains on the right track. International recovery. Fall in adjusted EBIT. Launch of new offerings and cost structure
- **Adjusted Operating Income** : Business in France remains strong, and operations have been launched in Spain (C-Media España)



Cloud & Support

4.7%

of H1 2026 revenue

€15.2m

H1 2026 revenue

Adj.EBIT -€1.6m

Adj.EBIT margin -10.5%

H1 2026 Revenue

€15.2m
-16.4% reported
-16.2% LfL

Cloud &
Support

H1 2026 Adj.EBIT

Adjusted
Operating
Income
(Adj.EBIT)

Change 2026
/ 2025

Adj.EBIT
margin

2026

2025

m€

%

2026

2025

in millions of euros

**Total Cloud &
Support**

-1.6

0.1

-1.5

n.s

-10.5%

+0.4%

- **Revenue:** termination of an outsourcing contract and trading comparison effect
- **Adjusted Operating Income:** Controlling staff costs



Outlook & agenda

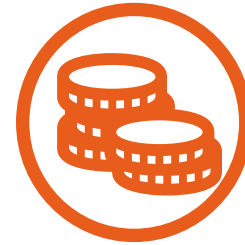


Outlook 2026



Revenue

**Like-for-Like
growth above 2 %**



Recurring Operating Income
&
Operating Income

Expected to increase

*Disclosure: Based on currently available information.
The Group does not provide earnings estimates or forecasts.*



Financial agenda

2026

October 22

After the market closes

Q3 2026
Revenue



Q & A

Thank you

For more information:
Investors.relations@cegedim.com



www.cegedim.fr/finance

