



# PRESS RELEASE

# Cegedim Insurance Solutions helps Mercer successfully expand the scope of its third-party payment services

Mercer picks SP Santé and iSanté solutions to serve its 1.3 million beneficiaries

# Boulogne-Billancourt, March 27, 2017

Cegedim Insurance Solutions announces that Mercer has chosen it to comprehensively manage the company's third-party payment systems, covering both private practices and hospitals, and more than one million beneficiaries. The new system, launched in early 2017, aims to optimize the level of service provided to beneficiaries in the context of expanding direct third-party payments to general practitioners.

For technical, regulatory and service quality reasons, Mercer wanted to upgrade the management of its third-party payment systems, which it previously handled internally. To do so, the company – a world leader in talent, health, retirement, and investment consulting – sought a partner with expertise and a thorough grasp of current regulatory trends in the French healthcare system.

Upon completing a consultation in the first quarter of 2016, Mercer chose Cegedim Insurance Solutions based on its comprehensive product range, ability to supply partly white label solutions, and mastery of the roll-out process, which is scheduled to run from January 1, 2017, to January 1, 2018.

# Solutions at the leading edge of industry standards

Mercer has decided to put its trust in Cegedim Insurance Solutions' iSanté and SP Santé solutions. The two products complement each other, vastly enlarging the scope of provider enrollment to all healthcare professionals eligible to receive direct third-party payments:

- SP Santé meets Mercer's needs for basic third-party payments to pharmacies and labs;
- iSanté is used to manage third-party payments for outpatient care;
- A management plateform for Mercer users and a white label portal for healthcare professionals to manage third-party payments to vision, hearing, dental specialists, and hospital stays.

The comprehensive, scalable system will be integrated seamlessly into existing contacts with healthcare networks (Itelis, Carte blanche, Kalivia, Santéclair, Sévéane) and vision specialists (Krys, Optic 2000, Atol, Opticlibre). In addition, it will allow Mercer to expand its provider enrollment to new categories of healthcare professional, such as radiologists and hospital physicians, thereby improving the level of service it provides beneficiaries and laying the groundwork for expanding direct third-party payments to general practitioners.

# A successful operation

"Expanding third-party payments is a technical hurdle for our industry. We want to use the change as an opportunity to offer our beneficiaries an even wider range of services. Cegedim Insurance Solutions' teams did a great job of listening to our specific needs and responding with powerful, adaptable tools that interface cleanly with our other solutions and partners. The launch went smoothly and according to schedule," notes Bernard Barrere, Europe Health Leader, Mercer Services.

"We are pleased that we could supply Mercer with a comprehensive solution for managing third-party payment systems. In today's increasingly complex regulatory environment, our products and services can be adapted to suit the needs of health and personal protection insurers in a way that is compliant, efficient and adds value for their beneficiaries," adds *Philippe Simon, President of Cegedim Insurance Solutions*.



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Public company with share capital of 13,336,506.43 euros SIREN 350 422 622 R. C. S. Nanterre B 350 422 622





# About Cegedim Insurance Solutions:

The Cegedim Insurance Solutions Business Unit includes all of the Group's solutions and services for insurers, mutual insurers, social welfare institutions and intermediaries through its subsidiaries Cegedim Activ, Activus, Midiway, Cetip (SP santé and iSanté third party payment) and iGestion. This unit brings together competencies across the entire chain of information sharing between healthcare professionals, insurance organizations and managers of compulsory and supplemental insurance plans. Cegedim Insurance Solutions is an industry leader in software and services for the personal insurance market in France and internationally, with €2.9 billion in benefits paid, 43 million beneficiaries, 230,000 healthcare professionals in network, and 400 million data flows processed annually.

To learn more: www.cegedim-insurance.com

And Follow Cegedim Insurance Solutions on Twitter: @CegedimIS and LinkedIn

#### About Cegedim:

Founded in 1969, Cegedim is an innovative technology and services company in the field of digital data flow management for healthcare ecosystems and B2B, and a business software publisher for healthcare and insurance professionals. Cegedim employs more than 4,000 people in 11 countries and generated revenue of €441 million in 2016. Cegedim SA is listed in Paris (EURONEXT: CGM). To learn more, please visit: www.cegedim.com

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## About Mercer:

Mercer is a global consulting leader in talent, health, retirement and investments. Mercer helps clients around the world advance the health, wealth and careers of their most vital asset - their people. Mercer's more than 21,000 employees are based in more than 40 countries and the firm operates in over 140 countries. Mercer is a wholly owned subsidiary of Marsh & McLennan Companies (NYSE: MMC), a global professional services firm offering clients advice and solutions in the areas of risk, strategy and people. With annual revenue of more than \$13 billion and approximately 60,000 colleagues worldwide, Marsh & McLennan Companies is also the parent company of Marsh, a leader in insurance broking and risk management; Guy Carpenter, a leader in providing risk and reinsurance intermediary services; and Oliver Wyman, a leader in management consulting.

To learn more: www.mercer.fr

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