

2004 CONSOLIDATED TURNOVER

SOLID GROWTH HELPS BOOST MARGINS

Paris, 10 February 2005 – CEGEDIM's turnover rose by 9.3% in 2004.

| CONSOLIDATED TURNOVER | 31 Dec. 2004 in €'000 | 31 Dec. 2003 in €'000 | Change | Organic growth % |
|---|-----------------------------|-----------------------------|--------------|------------------------|
| 1 st Quarter | 101,719 | 88,987 | 14% | 11% |
| 2 nd Quarter | 110,368 | 102,256 | 8% | 8% |
| 3 rd Quarter | 97,053 | 90,790 | 7% | 7% |
| 4 th Quarter | 116,025 | 106,977 | 8% | 8% |
| Distribution: | | | | |
| Health and strategic data | 356,395 | 323,304 | 10.2% | 9.3% |
| CRM and strategic data | 196,948 | 174,325 | 13.0% | 8.3% |
| Healthcare professionals | 88,269 | 79,439 | 11.1% | 13.3% |
| Electronic money, insurance and cash flows in the healthcare sector | 71,178 | 69,540 | 2.4% | 7.0% |
| Technologies and services | 68,770 | 65,706 | 4.7% | 4.7% |
| Technologies | 35,156 | 32,116 | 9.5% | 9.5% |
| Services | 33,615 | 33,590 | 0.1% | 0.1% |
| Total | 425,165 | 389,010 | 9.3% | 8.5% |

Health and strategic data

“CRM and strategic data” activities grew by 13% over the full year 2004. International subsidiaries continued their brisk development, gaining 26%, and French business grew by a very satisfactory 5%. This branch's operating margin will be higher this year than it was in 2003.

The “Healthcare professionals” segment turned in an exceptional first half and will post full-year growth of 11%. This performance beat company expectations and will help lift operating margin significantly.

Turnover from continuing operations in the “Electronic money, insurance and cash flows in the healthcare sector” segment rose by 7%. The reorganization efforts that followed the acquisition of Proval’s activities in 2003 will result in a tangible improvement in margins in 2005.

Technologies and services

The “Services” segment’s performance is in line with last year’s, and the “Technologies” segment continues to grow at a healthy rate of close to 10%.

2004 results

These performances are totally consistent with the group’s forecast of at least 15% year-on-year growth in operating profit, thus reaffirming the operating margin recovery initiated in 2003.

About CEGEDIM:

CEGEDIM is an international company with over 35 years’ experience supplying IT services and CRM to pharmaceutical companies and healthcare professionals. Most of CEGEDIM’s offering consists of recurring services enhanced by CEGEDIM’s proprietary databases. The group is recognized worldwide for its expertise in using advanced technologies like database management, IT systems and networks to collect the targeted and complex data vital to its clients’ operations.

CEGEDIM, with a workforce of nearly 4,000 present in 58 countries as at 31 December 2004, generated turnover of €425 million in 2004.

To learn more, please see our website: www.cegedim.fr

Cegedim has been listed on Euronext Paris since 1995 – ISIN FR0000053506 – Reuters CGDM.PA – Bloomberg CGM

Media inquiries

CEGEDIM
Aude Balleydier
Media Relations
Tel.: +33 1 49 09 68 81
aude.balleydier@cegedim.fr

VP COMMUNICATION
Jérôme Richard
Press Officer
Tel.: +33 1 40 22 07 01
jrichard@vp-communication.com

Investor relations

CEGEDIM
Sandrine Debroise
Chief Financial Officer
Tel.: +33 1 49 09 22 00
investor.relations@cegedim.fr