Clarity
Simplicity
Transparency

# CORPORATE OVERVIEW

June 2015

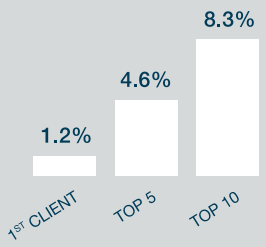
cegedim

# CEGEDIM

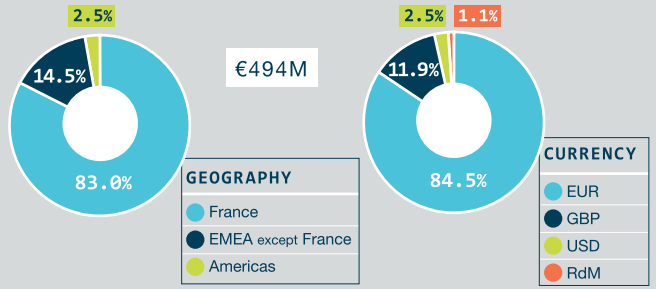
as of 12/2014

3,500 EMPLOYEES

## CUSTOMERS CONCENTRATION




## REVENUE BREAKDOWN




# 3 OPERATING DIVISIONS

45% 31% 24%

*REVENUE BREAKDOWN BY DIVISION*

## 1 HEALTH INSURANCE, HR & E-SERVICES

- Software & IT for Health Insurance Companies
- Third-party payments Flows

200 payers organization - 40M people covered

- Sales Statistics for Pharmaceutical Companies
- Digital and POS Advertisement for French Pharmacists

LEADER IN FRANCE

- Electronic Invoicing Solution

+ 300M of electronic documents exchanged / year

LEADER IN EUROPE

- HR Management Solution

#2 IN FRANCE

## 2 HEALTHCARE PROFESSIONALS

- Software, Databases, and Services for HCPs

87,000 Pharmacists - 220,000 Doctors & Paramedics

#1

- UK Pharmacists
- French, Italian & Spanish Physicians

#2

- French Pharmacists
- UK Physicians

## 3 CEGELEASE

- Financial Leasing for healthcare professionals

LEADER IN FRANCE

# FINANCIAL EVENTS

2015

**MAY 27**
Q1 2015 Results

**JULY 28**
Q2 2015 Revenue

**SEPTEMBER 28**
Q2 2015 Results

**OCTOBER 27**
Q3 2015 Revenue

For more details:
www.cegedim.com/agenda

# CONTACTS

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Investor Mobile Application

IOS Androïd

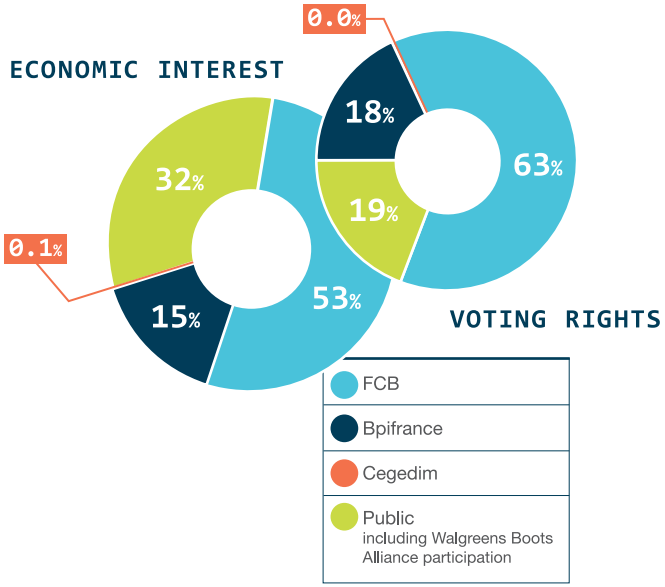
cegedim

# CEGEDIM EQUITY

## INFORMATION

| | |
|---|---|
| Cotation | *Euronext Paris* |
| ISIN Code | *FR0000053506* |
| Ticker-BLOOMBERG | *CGM* |
| Ticker-REUTERS | *CGDM.PA* |

## ECONOMIC INTEREST




# CEGEDIM CREDIT

**BB-**
Positive Outlook

S&P Rating, as of April 13, 2015

## 7.00% - 2015
BOND

| | |
|---|---|
| Amount | *62,600,000 EUR* |
| Issue date | *27 July 2010* |
| Coupon* | *7.00%* |
| ISIN RegS | *FR0010925172* |

*paid semi-annually

## 6.75% - 2020
BOND

| | |
|---|---|
| Amount | *425,000,000 EUR* |
| Issue date | *20 March 2013* |
| Coupon* | *6.75%* |
| ISIN RegS | *XS0906984272* |
| ISIN Rule 144A | *XS0906984355* |

*paid semi-annually

# ANALYSTS COVERAGE

*EQUITY*

Kepler Cheuvreux: *Benjamin Terdjman*
Gilbert Dupont: *Mickael Chane-Du*
Société Générale: *Patrick Jousseaume*

*CREDIT*

Exane: *Benjamin Sabahi*
Oddo: *Carole Braudeau*
Imperial Capital: *Diego Affo*
Société Générale: *Priya Viswanathan*
BofA Merrill Lynch: *Navann Ty*
J.P.Morgan: *Ela. N. Kurtoglu*