## Activities Overview Cegedim Group



CREATION

+6,700 EMPLOYEES

654.5

million euros
of revenue
in 2024
datacenters

in France

companies connected to its digitization platform

100,000

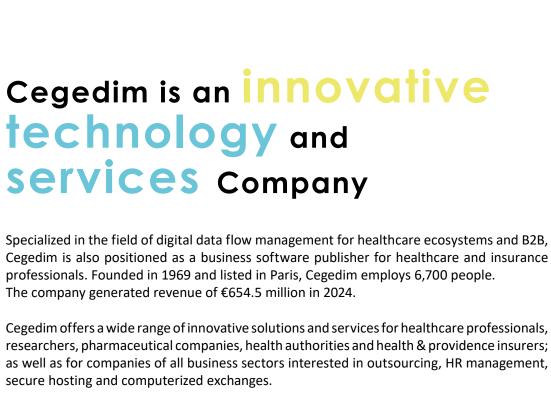
Healthcare professionals clients

+ 3 million payslips / year

23 million policyholders

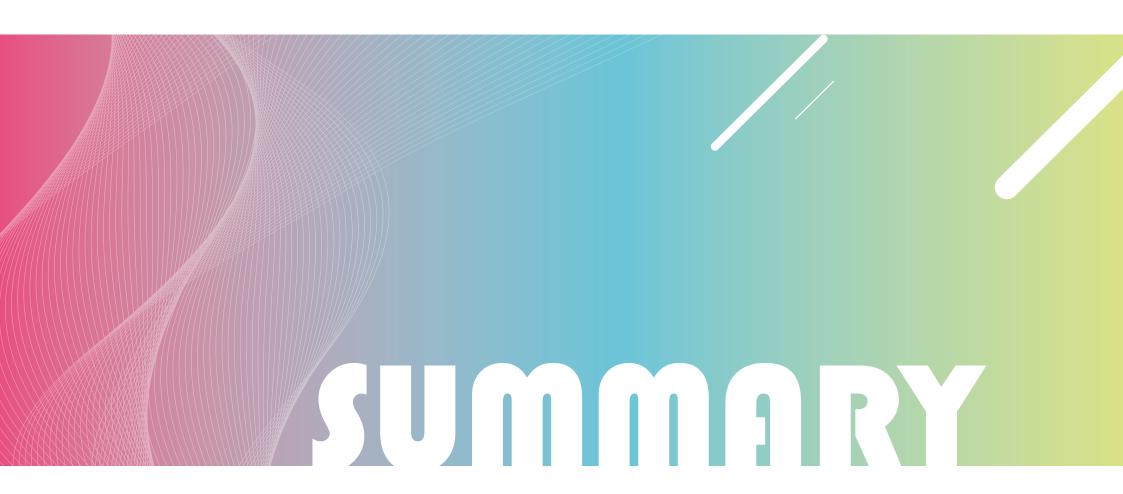
and 5 billion euros paid per year

400 million
third-party payment transactions
managed per year



Cegedim offers a wide range of innovative solutions and services for healthcare professionals, researchers, pharmaceutical companies, health authorities and health & providence insurers; as well as for companies of all business sectors interested in outsourcing, HR management,

Cegedim is one of the leading suppliers in each of its branches.



## **Solutions**

Solutions Overview	<b>p.</b> /
01 - For Healthcare Professionals	<b>8.</b> q
02 - For Researchers, Pharmaceutical Companies and Health Authorities	p.12
03 - For Health and Provident Insurers	p.15
04 - For Companies of all Sectors	p.18

## HR, Finance & CSR

Cegedim Values	p.23
Human Resources	p.24
Financial Information	p.2!
CSR	p.2

# SOUTIONS

Solutions for Healthcare Professionals, Researchers, Pharmaceutical Companies and Health Authorities, Health and Provident Insurers, and Companies in every business sector.

#### Solutions for

#### Healthcare Professionals

#### **FRANCE**

Software, online scheduling platform and remote secretarial services

Cegedim Santé

Software and services for pharmacists

Smart R

**Medication and health products database** 

Claude Bernard

#### INTERNATIONAL

Software and services for doctors and pharmacists

Cegedim Rx (UK and Romania) HDMP (Belgium) Stacks (Spain and Chile) Millennium (Italy)

## Solutions for companies of all sectors

#### **CEGEDIM BUSINESS SERVICES**

**Digitization** 

e-Invoicing and Procurement Practice

Supply chain and dematerialization

Health Flows Practice

Software, services and BPO for HR

**Human Resources Practice** 

#### IT Services and cybersecurity

Cegedim Outsourcing

Critical application and health data hosting

cegedim.cloud

#### Offshore and nearshore services

Cegedim Service Center (Romania)
Cegedim Maroc, Cegedim Outsourcing Maroc



#### Solutions for

## Researchers, pharmaceutical companies and Health Authorities

Healthcare data and analyses for the healthcare sector

GERS Data (Europe), Clinityx

Cegedim Health Data - THIN databases (Europe)

Phygital communication in healthcare

C-MEDIA

e-promotion

Medexact

Storage and logistics of healthcare products

Pharmastock

#### Solutions for

## health and provident insurers

#### **CEGEDIM ASSURANCES**

Software and services

for health and provident insurers

Cegedim Activ

Flow and outsourced management services

in health insurance

Cetip

**CEGEDIM INSURANCE SOLUTIONS** 

Solutions for health insurance companies

Activus (UK and International)

O I

FOR

HEALTHCARE

PROFESSIONALS

## France

## SOFTWARE, ONLINE SCHEDULING PLATFORM AND REMOTE SECRETARIAL SERVICES

#### **CEGEDIM SANTÉ** - France

Cegedim Santé helps healthcare professionals focus on caring for their patients by offering them solutions to manage: practices (patient record management, prescription aids, invoicing); schedules (calendar and online appointment scheduling); telemedicine services (teleconsultation, telehealth, and tele-expertise); patient care coordination, and remote secretarial services.

Its offerings target healthcare professionals (general practitioners, specialists, dental surgeons and midwives) and allied health professionals (physical therapists, nurses, speech therapists, orthoptists, and podiatrists).

They are suited to every type of practice - private medical and allied health practices, multidisciplinary health centers, community health clinics, medico-social establishments (ESMS), pharmacies, and regional communities of healthcare professionals (CPTS) - and to both independent and salaried professionals.

Cegedim Santé also supplies corporations (health at work, insurance) with innovative digital health services.



Maiia

6.4 million
users

60 million
online appointments
per year

## SOFTWARE AND SERVICES FOR PHARMACISTS

#### **SMART RX** - France

Smart Rx, Cegedim's French pharmacy software business has over 30 years' expertise in pharmacy IT solutions.

It develops and markets comprehensive and integrated software solutions and supplies specialized IT equipment.

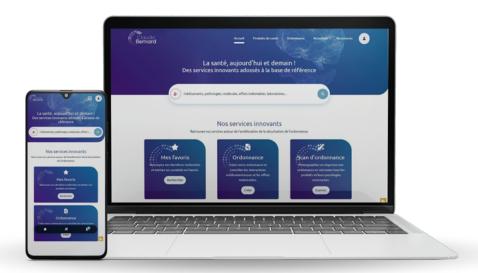
Smart Rx provides cutting-edge technological innovations and meets its customers' professional needs with scalable, high value-added solutions.

## MEDICATION AND HEALTH PRODUCTS DATABASE

#### **CLAUDE BERNARD** - France

More than 150,000 healthcare professionals access to the Claude Bernard database (formerly BCB), a scientific database of medication and health products to aid professionals with drug prescription and dispensing.

Claude Bernard also publishes a SESAM-Vitale (French health scheme) invoice engine called jFSE for healthcare software publishers.



Smart Rx,

OVER 30 years'

expertise
in pharmacy IT solutions

0

Cegedim offers a wide range of IT solutions dedicated to healthcare professionals tailored to each country and area of specialty. They are the best evidence of the Group's determination to be an international player in quality of care optimization.

#### International

<u>International</u>

Belgium, Chile, Italy,

presence:

Romania, Spain,

**United-Kingdom** 

### SOFTWARE AND SERVICES FOR DOCTORS AND PHARMACISTS

#### **CEGEDIM RX** - UK and Romania

Cegedim Rx is one of the principal suppliers of software for pharmacists in the UK. Pharmacy Manager, the company's core Patient Medication Record (PMR) management system, is the linchpin of its product range, which also includes the cloud-based Pharmacy Intelligence Hub solution for performance analysis and decision-making assistance; Hub Fullfilment Manager for automation and smart verification of pharmacy chains' prescription allocation process; and other scalable applications that allow more than 10,000 users in pharmacies to optimize the dispensing of medications and related services. In 2022, Cegedim Rx also launched a digital point-of-sale advertising solution, Pharmacy Display.

In Romania, *Cegedim Rx* designs and sells software for healthcare professionals.

#### **HDMP** - Belgium

With its HealthOne solution, *HDMP* is a major player in electronic medical record solutions for Belgian general practitioners and has an estimated 21% market share. *HDMP* also has a very robust presence in the health clinic segment, with more than 2,800 users.

#### **STACKS** - Spain and Chile

Stacks designs and develops information systems for healthcare professionals in the public and private sectors. It is one of Spain's benchmark doctor software publishers, with more than 40,000 users. Stacks serves a wide array of clients, notably hospitals, primary care centers, insurance companies, and multidisciplinary clinics.

Its influence extends beyond Spain, with projects in South (Chile) and Central America (Mexico).

*Stacks'* robust technological skills allow its clients to conduct complex transformations fully transparently, consolidating its reputation as a trusted health sector partner.

#### **MILLENNIUM** - Italy

Millennium, 49% owned by Cegedim, is one of Italy's major medical software publishers: more than 16,000 customers use its Millewin and Milleweb solutions. Millennium continues to strengthen its regional presence via software publisher Mediatec (40%-owned subsidiary).

Millennium now equips about 26,000 physicians and more than 60% of Italy's general practitioners either directly or indirectly via its subsidiaries.

FOR
RESEARCHERS,
PHARMACEUTICAL COMPANIES
AND HEALTH AUTHORITIES

# 2,000 scientific publications are issued from the THIN European databases

## HEALTHCARE DATA AND ANALYSES FOR THE HEALTHCARE SECTOR

#### **GERS DATA, CLINITYX** - France and Europe

GERS Data is one of France's most respected suppliers of healthcare data and analyses. It provides purchasing and inventory data, near-time sales data (available by geographic segment - from the national to the local [UGA] level). It also provides market updates, healthcare product consumption data, and ad hoc market studies. Building on its recognition and referencing by health authorities and researchers, GERS Data has launched two secured health data warehouses, SOG Health and THIN® France, to strengthen its role within and offerings for the entire medication value chain. GERS Data's two new secured health data warehouses supply the robust data needed by the health ecosystem stakeholders and supports public sector research. In 2022, it further strengthened its positions in real-world data and ability to serve public health interests with the acquisition of Clinityx, an expert in secured health data warehouses and medico-administrative data in France.

The company continues to develop digital tools and solutions for healthcare manufacturers, wholesalers, pharmacies and pharmacy consortiums, and has recently added an e-commerce panel (health) and data on health & wellness stores (parapapharmacies) to its product range. *GERS Data* is also expanding into other European countries with the launch of *GERS Data Benelux*.



## REAL-WORLD DATA AND ANALYSES FOR THE HEALTHCARE SECTOR

#### **CEGEDIM HEALTH DATA - THIN DATABASES - Europe**

Cegedim Health Data is the entity that manages all "Real-World Data" activities for health authorities, healthcare professionals, researchers, the healthcare industry, and its partners. It provides access to THIN\* (The Health Improvement Network), one of Europe's largest database networks of real-world healthcare data. The THIN\* databases currently comprise tens of millions of anonymized Electronic Health Records extracts in Europe. These data are voluntarily transmitted by a network of physicians who firmly believe that supporting this kind of longitudinal data observatory benefits research and medical progress.

The *THIN*<sup>\*</sup> databases are coded and structured according to a common data model, which means they are easily accessible and ready for artificial intelligence. They are referenced by academics and by health authorities in France (HAS, CEPS, and ANSM), the United Kingdom (NHS and NICE) and at the European level (EMA, ENCePP).

THIN® serves public health interests since it is used by health authorities, academics, and research centers to advance research and thus improve patient care and outcomes.

Cegedim Health Data also provides data analysis and decision-making tools as well as research and consulting services.

## For Researchers, Pharmaceutical Companies and Health Authorities

#### PHYGITAL COMMUNICATION IN HEALTHCARE

#### **CEGEDIM-MEDIA (C-MEDIA)** - France

*C-MEDIA* sells "point-of-sale media" ad space and consultancy services. It is the leading player in phygital communication in pharmacies and health and wellness shops, and offers brands sold in pharmacies 360° solutions to create an innovative, enhanced shopping experience.



#### **E-PROMOTION**

#### **MEDEXACT** - France

MedExact supplies a variety of digital health marketing tools via practice management software and the internet. Its clients are pharmaceutical firms that want to communicate quality scientific and medical information effectively to healthcare professionals (HCPs), and thus help them care for their patients.

## STORAGE AND LOGISTICS OF HEALTHCARE PRODUCTS

#### **PHARMASTOCK** - France

*Pharmastock* is a pharmaceutical warehousing company specialized in the distribution of health products, and promotional and institutional materials (documentation, etc.). In its secure, temperature-controlled facilities, *Pharmastock* stores products, readies orders, dispatches B2B and B2C products in France and abroad, ensures batch traceability, and carries out one-shot operations (vignetting, preparing display stands, etc.).



## Leading player

in digital display in pharmacies in France



23 million policyholders managed with its solutions

+5 billion euros benefits paid per year

Cegedim Assurances houses the Group's solutions and services for insurers, mutuals, provident institutions, and intermediaries in France, operating through its two subsidiaries: Cegedim Activ and Cetip. Cegedim Assurances combines expertise from across the entire chain of communication between healthcare professionals, insurance providers, the French health insurance authority (mandatory scheme) and the supplemental health insurers (complementary schemes).

#### **Cegedim Assurances**

### SOFTWARE AND SERVICES FOR HEALTH AND PROVIDENT INSURERS

#### **CEGEDIM ACTIV - France**

Over 23 million people in France are covered and managed with its solutions, making *Cegedim Activ* a benchmark player in France in personal insurance software (health and provident insurance). Its offerings target all kinds of market operators: insurance companies, mutuals, provident institutions, and intermediaries.



### FLOW AND OUTSOURCED MANAGEMENT SERVICES IN HEALTH INSURANCE

#### **CETIP** - France

Cetip is a benchmark player in third-party payments management through its brands SP Santé and iSanté. It processes over 400 million healthcare invoices for third-party payers, covering more than 23 million beneficiaries and paying out over €5 billion in benefits per year.

Under its iGestion brand, *Cetip* provides outsourced management services for supplemental health and personal protection insurance to insurance companies, provident institutions, and mutuals, managing payments for over 3.5 million beneficiaries.

## For Health and Provident Insurers

Cegedim Insurance Solutions houses the Group's solutions and services for insurers outside of France, which are marketed under the Activus brand.

#### **Cegedim Insurance Solutions**

## SOLUTIONS FOR HEALTH AND PROVIDENT INSURERS

#### **ACTIVUS** - UK and International

UK health and personal protection insurance software publisher *Activus* is active in markets where large numbers of French expatriates reside (Europe, US, Asia-Pacific, Africa).

Activus is a software publisher for the International Private Medical Insurance (IPMI) market. As such, it aims to provide software solutions that allow insurance companies to offer policyholders a comprehensive range of services swiftly and efficiently.



FOR COMPANIES OF ALL SECTORS Leveraging its skills in professional software publishing and in processing complex information, Cegedim has established a leading presence in electronic data flows and in health data hosting

#### **Cegedim Business Services**

For over 30 years, Cegedim Business Services has been helping all types of companies, including in the healthcare sector, with their business operations. Its digital process optimization solutions span invoicing, procurement, sales, payroll, and HR performance management. *Cegedim Business Services* specializes in three fields: Human Resources, Invoicing & Procurement, and Healthcare Flow Management. By handing these administrative tasks, it enables its clients to focus on their core business activities.

Cegedim Business Services aims to be the benchmark provider of digital transformation and productivity solutions for finance, procurement, sales and HR departments in France and globally.

## DIGITIZING PROCUREMENT AND INVOICING PROCESSES

E-INVOICING AND PROCUREMENT PRACTICE - France, Europe and International

Cegedim Business Services is a benchmark player in digitalizing and automating B2B processes, with more than 1 million data transfers handled annually and 2 million companies connected worldwide.

This business unit develops and markets the SY Business solution. Cegedim Business Services helps companies achieve comprehensive suite of collaborative digitalization solutions, covering everything from electronic contract signing to invoice sending and payment.

Since 2019, when it acquired Ximantix and NetEDI, *Cegedim Business Services* has operated in five countries (France, Germany, the United Kingdom, Belgium, and Morocco) and can help its clients digitalize processes across several countries as well as address their local needs. With these acquisitions, and because it boasts an interoperable solution, *Cegedim Business Services* has bolstered its long-standing e-invoicing services in 64 countries.

Cegedim Business Services is a member of the PEPPOL (Pan European Public Procurement OnLine) network, the EESPA trade association, the FNFE-MPE (French national electronic invoicing and e-procurement forum), and the FnTC (French national federation of trusted digital third-parties). It was registered as an Accredited Platform by the DGFiP (Direction Générale des Finances Publiques) in August 2024, and can help companies comply with the French government's mandatory e-invoicing reform.

1 billion data transfers per year

2 million companies connected

#### **SUPPLY CHAIN AND DEMATERIALIZATION**

#### **HEALTH FLOWS PRACTICE** - France and Belgium

Cegedim Business Services plays a key role in the digital transformation of the healthcare ecosystem and aims to: digitalize the logistics chain and commercial processes, digitize invoicing, and guarantee operational compliance to optimize health entities' performance and security.

Recognized since 1989 for its expertise in managing the technical and commercial aspects of Edipharm (a pharma sector economic interest group [GIE] central to digitized commercial document exchanges), it develops and markets innovative solutions tailored to health sector entities' specific needs.

Its solution portfolio includes:

- Hospitalis, A SaaS platform for digitizing supply processes within the health sector.
- SY pharma, our solution for digitalizing commercial interactions between pharma companies and pharmacies.
- TPO, a service designed for pharma companies to simplify and optimize management of their obligations regarding benefits and transparency in their relationships of interest.

Cegedim Business Services also serves as the strategic technical operator for the DiaGDirect economic interest group—a key player in the digitization of the Purchase-to-Pay (P2P) cycle within the in-vitro diagnostics and healthcare sectors.

#### **SOFTWARE, SERVICES AND BPO FOR HR**

### **HUMAN RESOURCES PRACTICE** - France, Switzerland and Morocco

Through its Human Resources activities, *Cegedim Business Services* is a key player in the market for payroll / HR solutions and services, with more than 13 million payslips managed annually. It has more than 30 years of expertise in HRIS in SaaS mode and payroll outsourcing, and its clients include companies of all sizes and accounting firms.

Cegedim Business Services offers Human Resources departments Teams RH, a comprehensive, modular HRIS platform offered in SaaS mode. The Teams RH solution can be coupled with partial processing or full business process outsourcing (BPO) services.

## 13 million payslips managed annualy

#### **IT Services and cybersecurity**

#### **CEGEDIM OUTSOURCING** - France

Cegedim Outsourcing sells IT products and services for managing workspaces, IT security, ITSM and hosting. It specializes in digital workspaces and cybersecurity: integrating specialized technological solutions, managed services, certified sovereign hosting in France, consulting and audits, as well as technical assistance so companies can focus on their strategic operations without worrying about their IT infrastructure's security and performance.

### CRITICAL APPLICATION AND HEALTH DATA HOSTING

#### **CEGEDIM.CLOUD** - France and the United Kingdom

cegedim.cloud offers a unique range of cloud services for hosting critical applications and sensitive data. They include managed services (fully outsourced), managed platforms (platform as a service, PaaS), on-demand virtual servers (infrastructure as a service, laaS), and colocation (renting space within Cegedim datacenters).

cegedim.cloud is the IT hub of Cegedim Group, serving both internal and external clients. It leverages five datacenters in France on two certified regional campuses (HDS, ISO/IEC 27001, ISO/IEC 20000-1, ISO 50001, ISO 27017, ISO27018, and SecNumCloud certifications), more than 300 private clouds, and the expertise of its employees to guarantee clients the availability of critical applications and the confidentiality of sensitive data.

#### **OFFSHORE AND NEARSHORE SERVICES**

#### **CEGEDIM SERVICE CENTER** - Romania

Cegedim Service Center supplements the services offered by Cegedim Group's subsidiaries with a high value-added nearshore service for BPO, customer relationship management and IT development.

#### **CEGEDIM MAROC, CEGEDIM OUTSOURCING MAROC**

#### - Morocco

Cegedim Maroc and Cegedim Outsourcing Maroc supplement the services offered by Cegedim Group's subsidiaries with high value-added offshore services for BPO, R&D, customer support and customer relationship management.

# HR, FINANCE & CSR

## Cegedim, a Group with **Values**

This need for innovation, quality and investment for the future is the core of the Group's strategy for growth and is based on strongly-held values.

To mobilize

its human capital to shore up the company's performance.



Cegedim is dedicated to creating products using the most advanced technologies and to spurring its talented employees to develop innovative products and services.



Respecting current regulations and acting ethically are integral to the development of the company and all of its individuals.



Our company is highly nimble and quick to adapt to changes because of its efficient communication channels and rapid decision-making.



The Group encourages the share of skills, experiences, knowledge, expertise and resources between its activities.

Cegedim's values
are founded on a permanent
quest for innovation and
the optimization of product
and data quality to support
the "business" needs of its
customers' markets.



Cegedim's management style is based on measuring individual and group performances, dynamic and personalized career management, an active training policy, and potential for mobility both in France and abroad.



Cegedim employees work in an atmosphere of kindness, mutual respect, equality and recognition, caring for each other and the environment.

## **Human** Ressources

Cegedim has been conducting an active HR policy for several years in order to develop individual and group skills according to the company's strategic projects, thus ensuring greater continuity of the company's in-house workforce.

#### **OPPORTUNITIES FOR PROFESSIONAL ADVANCEMENT**

The diverse nature of Cegedim's businesses and its international presence mean that the Group is able to offer employees development in terms of skills and individual experiences, such as the opportunity to take on new responsibilities.

The Group has been carrying out an active HR policy based on training and in-house mobility and considers professional advancement to be a lever for motivating its employees to succeed. Joining Cegedim means seizing an opportunity to work in an advanced technological environment with rich and varied projects, while growing continuously.

#### **LET'S GROW TOGETHER**

In support of Cegedim's strategic plans, the company:

- hires several hundred new employees in France every year, and is doing more and more to increase employee diversity and make the workplace more accessible to the disabled;
- brings aboard a growing number of interns, young employees on trainee contracts and young researchers;
- recruits internationally through its presence in more than 10 countries.

6,700 employees with 30% abroad











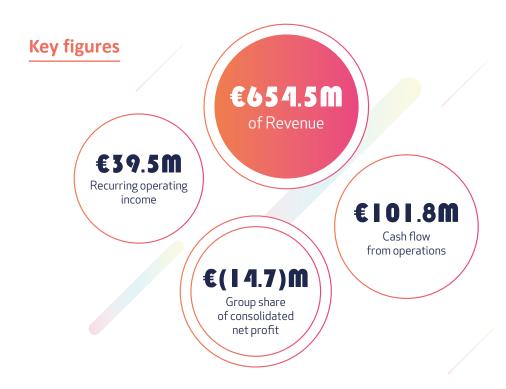


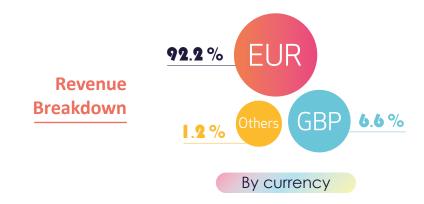
## Financial Information

as of 12.31.2024



our financial communication objective







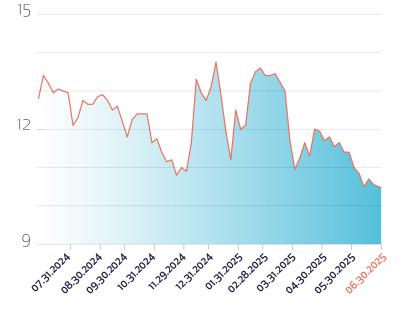
By operating division

#### **Cegedim share**

Cegedim has been listed in Paris since 1995.

ISIN	FR0000053506
Ticker Bloomberg	ALCGM
Reuters Ticker	ALCGM.PA
Market	Euronext Growth Paris

#### **Cegedim share price performance**





As of 06.30.2025

Follow our Financial news on our Website cegedim.com/finance

## The Group's CSR commitments by 2030

As a company aware of its role and responsibilities, Cegedim is committed to contributing positively to a more sustainable economy.

This commitment is reflected in a sustainable and inclusive approach to CSR, tailored to address the specific challenges of the Group's activities and local environment.







## Environmental perspective

Cegedim is committed to reducing its environmental impact and promoting sustainable practices



## Social perspective

Cegedim actively promotes a workplace culture that values respect, equity, and inclusion



## Responsible digital activities

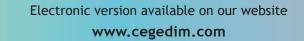
Cegedim is committed to developing products and services that are both environmentally and socially responsible



#### Business conduct

Cegedim is committed to the highest ethical standards

To learn more about the Group's CSR commitments and certifications: cegedim.com/csr



Phone: +33 (0)1 49 09 22 00 email: communication@cegedim.fr







