



Cegedim Group

- September -
2023



In all of its business activities, Cegedim

- **Innovates, designs, and develops** its own products (SaaS software and databases, etc.)
- **Markets and installs** them
- And **provides all necessary services** (hosting, BPO, etc.)

+6,000
employees in
+ 10 countries

€555.2m
FY 2022
Revenue



An **innovative**
technology
and services Group
founded in 1969

4
datacenters in France
comprise its **sovereign cloud**

Listed in Paris - CGM

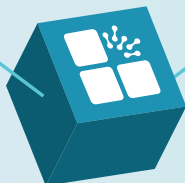
Labrune's
Family

Institutional
and private
investors

FCB

54.33% of total shares
68.97% of votes

43.08% of total shares
29.37% of votes



Cegedim 2.59% of total shares

Shareholding as of 08/31/2023

Software & Services

€302.0m | **55%** FY 2022 REVENUE

Licenses, SaaS, internet services, maintenance, integration, and hosting for:

- healthcare professionals in France, the UK, Romania, Spain, Belgium, and Italy;
- health insurance providers in France and the UK;
- and HR departments in France.

BPO

€53.0m | **10%** FY 2022 REVENUE

Business process outsourcing for:

- health and personal protection insurers
- and HR departments

in France, and via our nearshore center

in Romania and our offshore center in Morocco.



Corporate & Others

€2.7m | Less than **0.5%** FY 2022 revenue

Flow

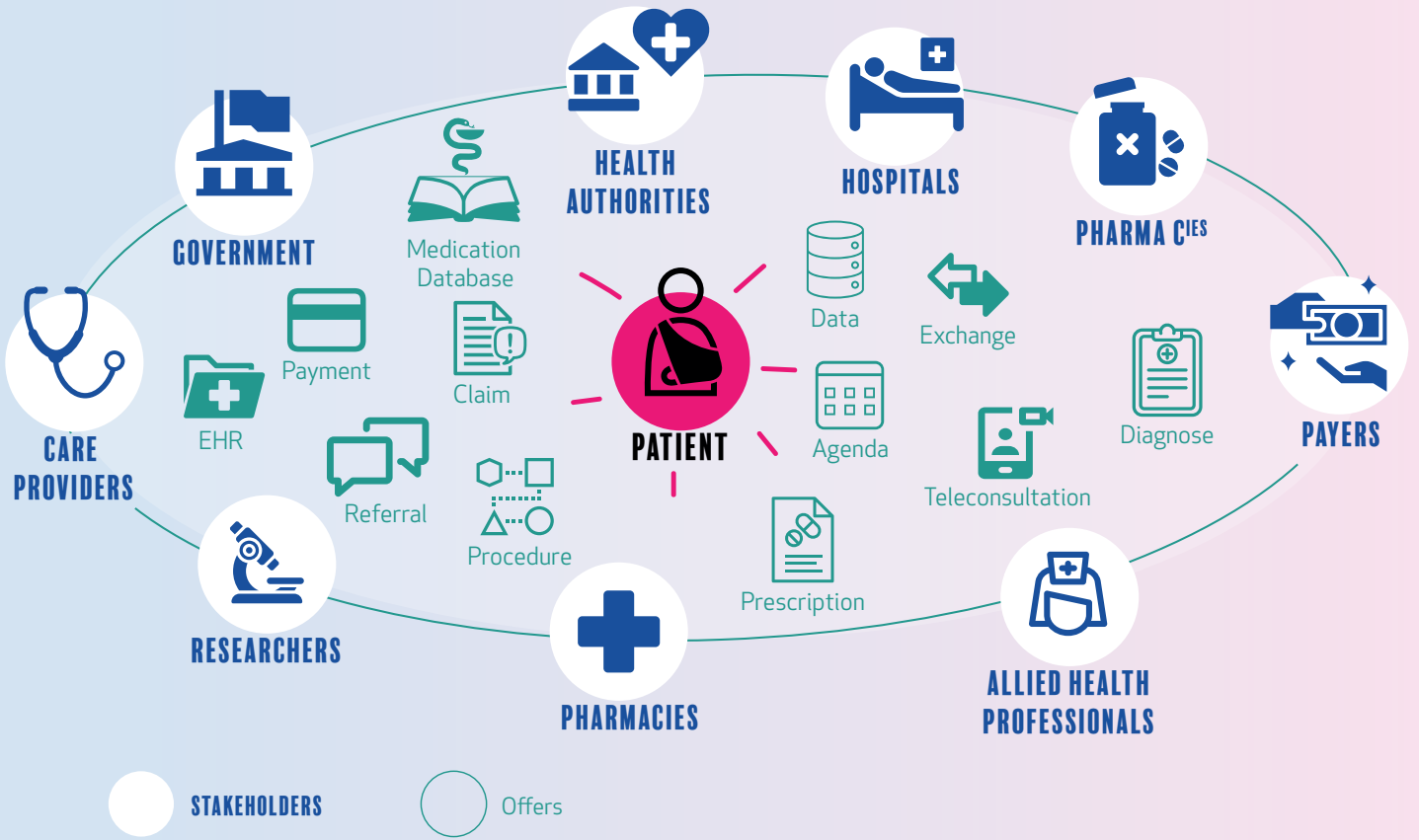
€90.6m | **16%** FY 2022 REVENUE

- Process and invoice digitalization in healthcare and other sectors, in France, the UK, and Germany;
- Third-party payment management in France.

Data & Marketing

€106.9m | **19%** FY 2022 REVENUE

- European health database and studies used by health authorities, governments, healthcare professionals, and pharma companies in France, the UK, Romania, Spain, Italy, and Germany;
- Digital and print marketing at pharmacies in France;
- Digital marketing for French doctors.



Cegedim At the Heart of the Healthcare Ecosystem



Businesses Map

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Solutions for Healthcare Professionals and Patients

COMPUTERIZATION OF HEALTHCARE PROFESSIONALS

Our connected healthcare ecosystem includes healthcare software that lets healthcare professionals communicate amongst themselves and with patients.

Cegedim Santé # France

Offers an ecosystem of interoperable solutions that allow healthcare professionals and allied health professionals to manage their practices and daily operations, and coordinate the course of care.

Cegedim Santé meets all of their needs with local and cloud-based solutions: patient records management, prescription assistance, invoicing, and (thanks to our Maiia platform) online appointment scheduling, calendars, teleconsultation/telehealth, and coordination via secure instant messaging.

Offers are tailored to all sorts of practices: private medical and allied health practices, multidisciplinary health centers, clinics, hospitals, pharmacies, and communities of regional healthcare professionals, and for professionals operating independently or in salaried positions.

Smart Rx # France

Software and services for pharmacies in France.



Resip / Claude Bernard # France

An innovative platform of services for healthcare professionals, backed by the industry-standard medication database.

Cegedim Healthcare Solutions # UK

Software and services for pharmacies, pharmacy chains, physicians, and primary care centers in the UK.

Cegedim Rx # Romania

Software and services for pharmacies, pharmacy chains, and medical practices in Romania.

HDMP # Belgium

Software and services for primary care physicians and healthcare clinics in Belgium.

Stacks # Spain and Chile

Software and services for hospitals, clinics, and primary care centers in Spain and Chile.

Millennium # Italy

For primary care doctors in Italy.

Cegedim Business Services

SOLUTIONS FOR BUSINESSES LOOKING TO DIGITALIZE THEIR HR, ADMINISTRATIVE, FINANCE, AND IT FUNCTIONS

Process digitalization, IT and BPO services, outsourced payroll, and HR solutions.

Cegedim e-business # Europe

Process digitalization for companies in every sector:

- **SY by Cegedim:**

Digitalization of corporate financial processes (Procure-to-Pay & Order-to-Cash), on the cusp of becoming a "Partner Digitalization Platform" registered with the French government as part of its e-invoicing reform.

- **Hospitalis, SY Pharma, Diagdirect and Careweb:**

Flow digitalization and processing offers dedicated to healthcare ecosystems.

- **e-Trust by Cegedim:**

Digital trust solutions (signature, digital ID, vault).

- **International:**

SY by Cegedim Germany (ex-Ximantix) and SY by Cegedim UK (ex-NetEDI) cover the German and UK markets.



Cegedim Outsourcing # France and Morocco

Provides companies with integration and outsourced IT management services, and IT assistance.

Cegedim Outsourcing also offers BPO-Customer Relations, digitization, and back-office services.

BSV (automated data processing) and **Audiprint** (document management) round out the services offering.

Cegedim SRH # France and Morocco

- **TEAMS^{RH} solution:** this complete, modular HRIS platform in SaaS format can be paired with a selection of partial outsourcing services (processing) or full-on BPO (Business Process Outsourcing).
- **Cosytec:** constraint programming technology to optimize HR, equipment, and work time management.
- **Laponi:** digital SaaS platform for real-time absenteeism management.

Cegedim Insurance Solutions



SOLUTIONS AND SERVICES FOR INSURANCE COMPANIES, MUTUALS, PROVIDENT INSTITUTIONS, AND INTERMEDIARIES

Software, business process outsourcing (third-party payments, outsourced management, flows) and other services.

Cegedim Activ # France

The leader in software and services for the personal insurance sector (supplemental health insurance, personal protection) in France.

Activus # International

One of the world's leading publishers of software for health and personal protection insurance and for health platforms.

Cetip # France

One of the leaders in third-party payment (SP santé and iSanté) and outsourced management in health insurance (iGestion).

Conselium # France

Organizational and management consultancy for health insurance.

Digital



DIGITAL COMMUNICATIONS

Communications solutions targeting healthcare professionals, as well as for pharmaceutical and cosmetics companies.

Cegedim-MEDIA # France

A leader in 360° solutions in pharmacies for pharmaceutical and health & wellness companies, created from the merger of RNP and Futuramedia, C-MEDIA offers point of sale media, merchandising, and Digital Out Of Home advertising.

MedExact # France

Digital materials targeting prescribers, pharmacists, and allied health professionals.

Cegedim Health Data



DATA, ANALYTICS, AND CONSULTING FOR THE HEALTHCARE MARKET

THIN[®] anonymized real-world data
on patients and sales data from pharmacies.
Analytical and decision-making tools.
Surveys and consulting packages.

Cegedim Health Data # Europe

This entity manages all “Data” activities and provides anonymized, European, real-world patient healthcare data with its THIN[®] database, which comprises 69 million anonymized patient records from several European countries (UK, France, Spain, Italy, Germany, Belgium, and Romania).

GERS Data # France

Business Unit dedicated to marketing THIN[®] patient data gathered from doctors’ software, as well as pharmacy sales data in France.

Cegedim Customer Information # Romania

Business Unit dedicated to marketing THIN[®] patient data gathered from doctors’ software, as well as pharmacy sales data in Romania.

Other services



HOSTING FOR CRITICAL APPLICATIONS AND HEALTH DATA, MEDICAL SAMPLE MANAGEMENT

Cegedim.cloud # France

Offers a complete range of sovereign cloud hosting and IT management services, with different levels of performance, security, and availability suited to operating mission-critical applications and processing sensitive data.

Cegedim.cloud has multiple certifications:

HDS-health data hosting, ISO 27001, ISO 20000, ISAE 3402 and, ISO 27017 and ISO 27018 best practices.

Pharmastock # France

Inventory management and distribution of medical samples and promotional materials.